



Corporate Presentation

2Q 2022

Corporación Actinver S.A.B. de C.V.
www.actinver.com

Actinver is a leading Wealth Manager and Investment Bank in Mexico, providing services to individuals and companies.

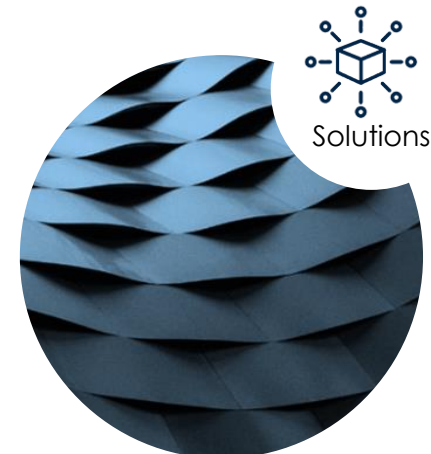
Our mission is to help our customers to increase and preserve their wealth.



Private Bank



Corporate and
Investment Banking



Products

- Asset Management
- Credit
- Leasing
- Insurance
- Trust Funds



48 Financial Centers



600+ Financial Advisors
and Corporate Bankers



2,000+ Collaborators

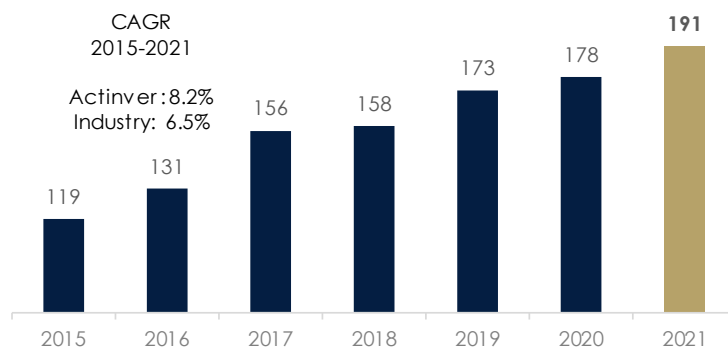


Actinver at a Glance: Highlights

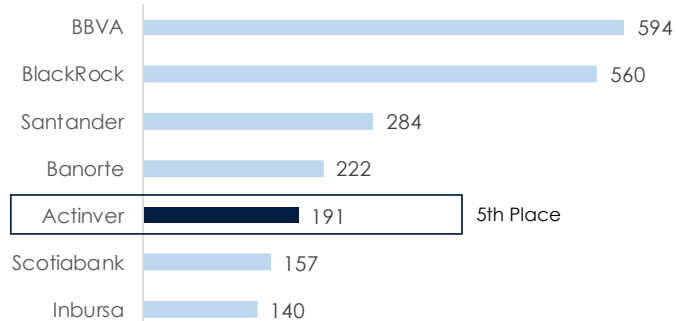
Actinver

Mutual Fund Manager

Mutual Funds Assets Under Management (billion, MXN)

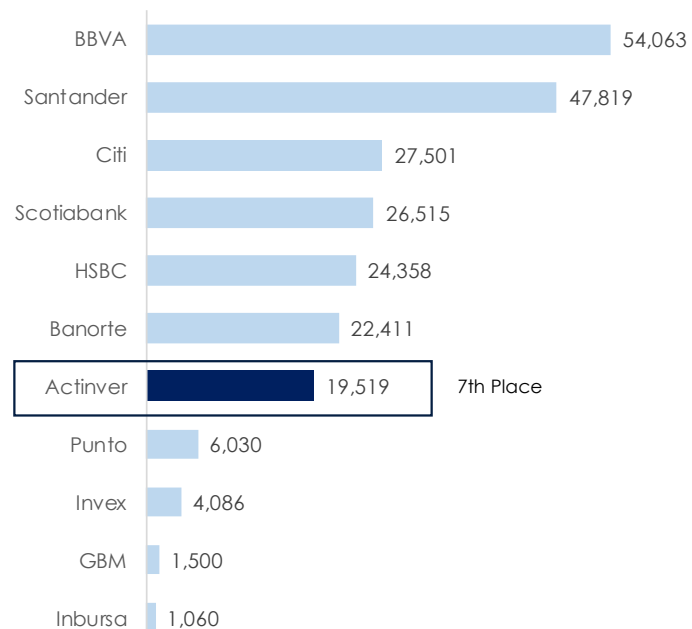


2021 Ranking (billion, MXN)



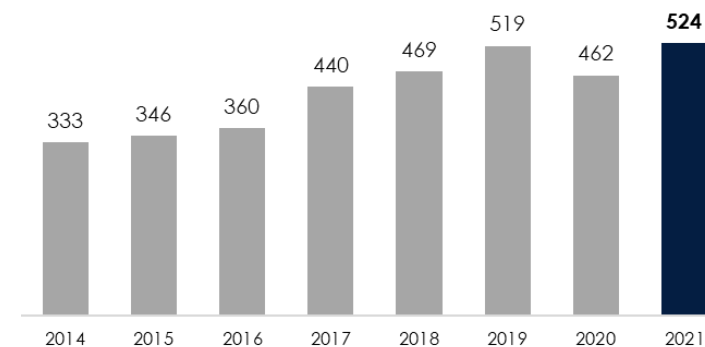
Investment Banking (DCM)

2021 Bloomberg League Table – Mexican Domestic Bonds (billion, MXN)

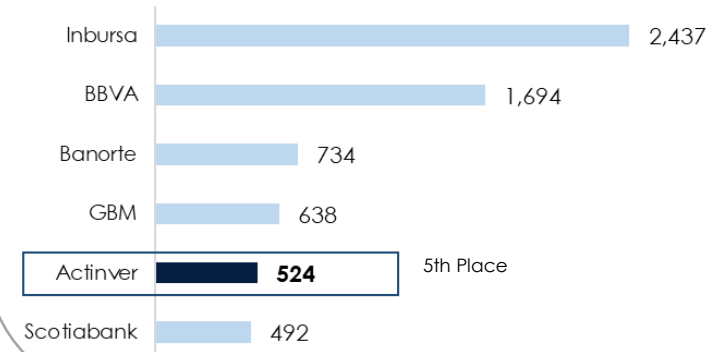


Brokerage House (CB Actinver)

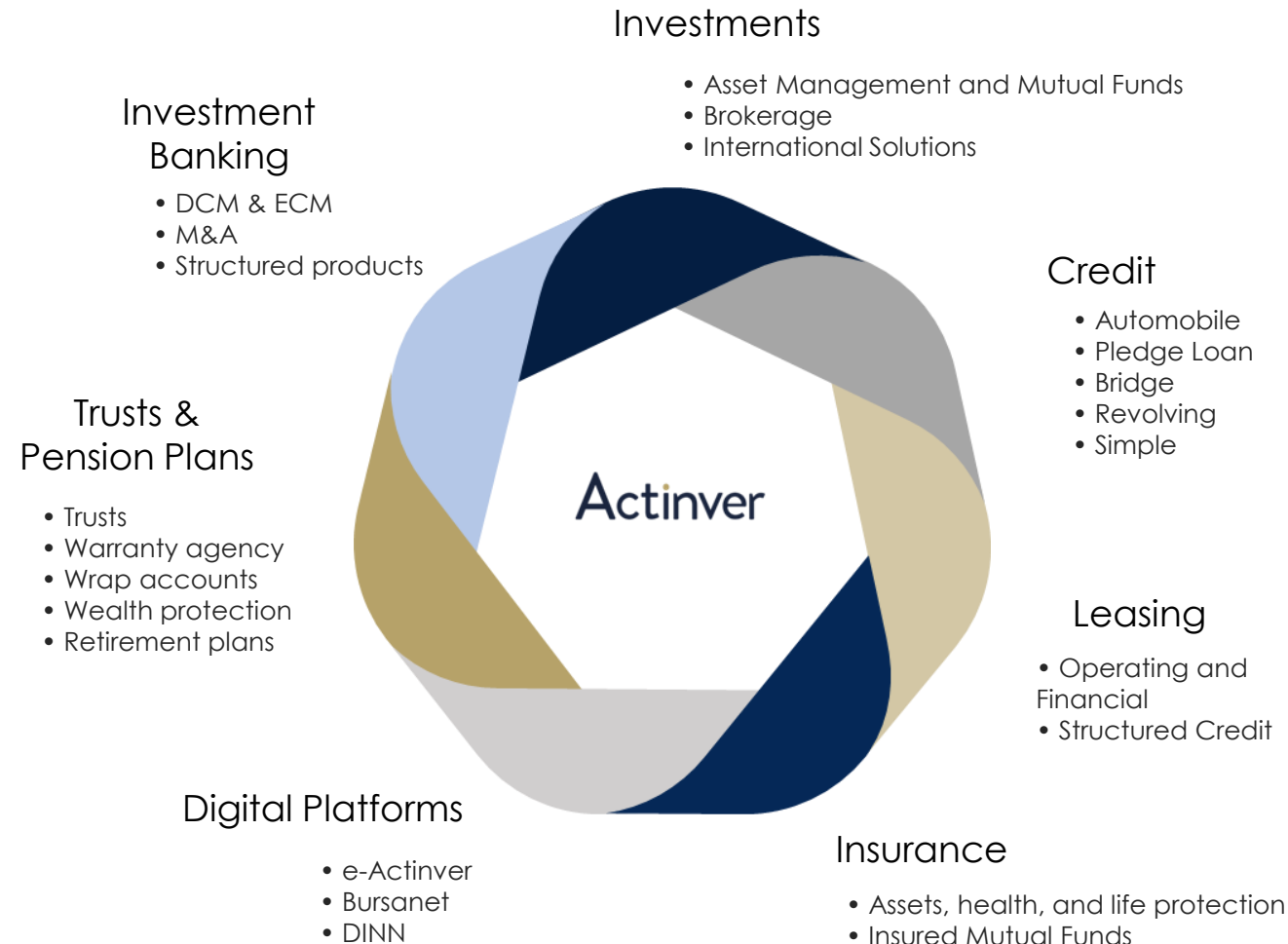
Total Assets Under Custody (billion, MXN)



2021 Ranking (billion, MXN)



The personalized advisory and innovation in our processes allows us to offer each client a 360° strategy with a vision that will help them achieve their goals and minimize risks.





Private Banking

Personal and Specialized Attention for **Individuals and Family Offices**

Advisory Segments

	Wealth Management	\$20 million and above
	Banca Privada Plus	\$2 million to \$20 million
	Banca Privada	\$1 to \$2 million
	Banca Patrimonial	up to \$500 thousand
	Banca Patrimonial Soluciones	No minimum balance

Investment Products

- Brokerage
- Asset Management and Mutual Funds
- Alternative Investments
- Equity and Economic Research

Other Services

- Credit and Leasing
- Insurance
- Fiduciary
- Bank Products
- Retirement Accounts

Client Interaction



More than
500 Advisors

Bursanet
inversión + banca
Digital Broker

Actinver
E-Banking



Corporate & Investment Banking

Comprehensive and specialized financial advice to **Corporates** including their Treasuries, Savings Plans, Pension Funds, and Stock Buyback Programs

Segment Strategy



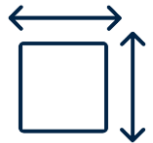
Region

Coverage in 23 States where 88% of GDP is generated.



Industry

18 Strategic Sectors



Size

Medium, Large Companies and Corporates with growth potential generating long-term relationships.

Products and Services

- ECM & DCM
- M&A, restructures
- Credit and Leasing
- Brokerage
- Economic and Equity Research
- Asset Management
- Insurance
- Trusts
- Retirement Accounts

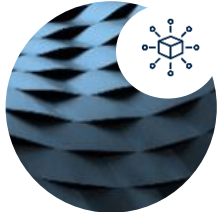
Client Interaction



Transactional Advisors



Corporate Bankers



Products

Asset Management

Wide Variety of Funds



- ∞ Alianza Fiera Capital
- ∞ Alianza Legg Mason
- ∞ Alianza Axa
- Fondo único en el mercado

Alliances and New Releases

GLOBAL X

LEGG MASON
GLOBAL ASSET MANAGEMENT

AXA INVESTMENT
MANAGERS

FIERA CAPITAL

Alpha Solutions

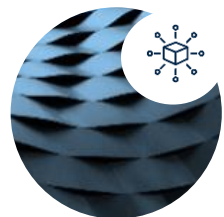


Investment target MXN \$5M and above
(5 Strategies in pesos + 1 International solution)

Mandates



Active management of portfolios for institutional clients under specific asset allocation and risk criteria.



Products

Credit / Leasing / Insurance Services / Trust Services

Credit

Credits backed by long term relationships with individuals and companies.

Portfolio Composition



Above market portfolio growth.
CAGR 14% (2016-2021)

Leasing

Operating leasing services, as well as financial leasing, credit, and financial factoring.

Relevant Operating Segments



Car



Transportation



Health Equipment



Industrial Equipment

Insurance Services

Strategic Alliance

Actinver



MAPFRE

Individuals



Life Risk



Health



Retirement



Funds

Trust Services

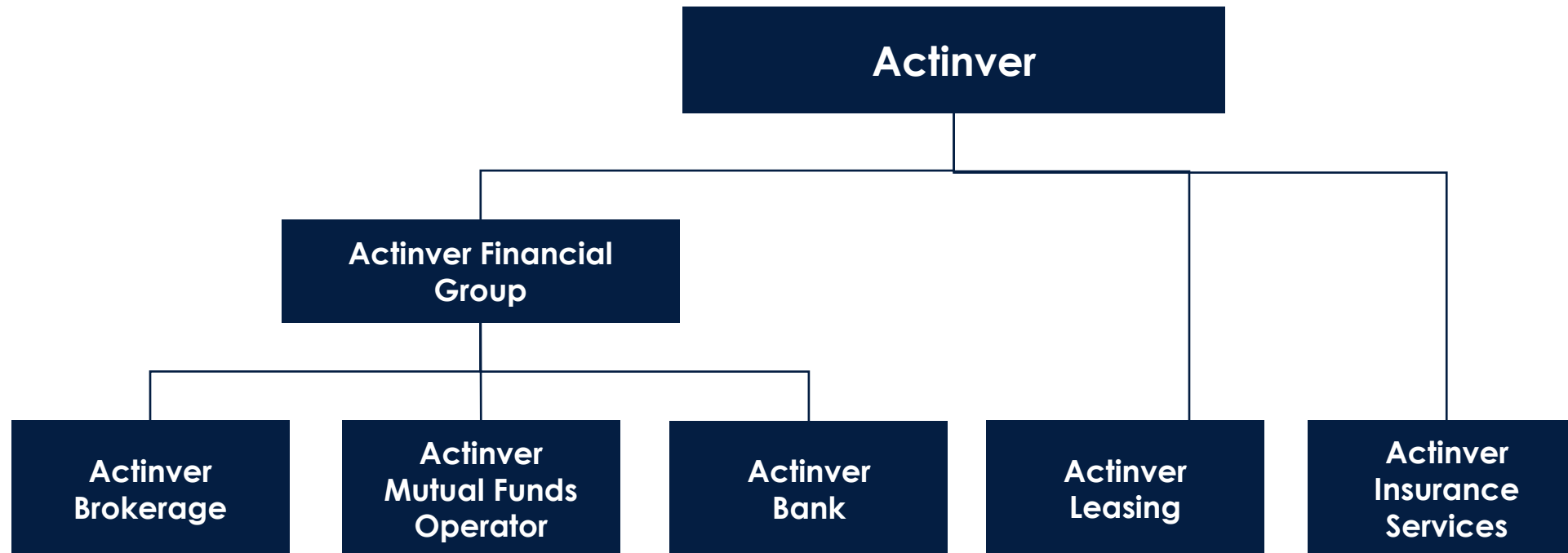
We seek to distribute our Clients' assets with specialized advisory to fulfil their goals.

Products

- Trust Funds
- Conditional Deposits



Within the three largest and most important trustees in the country.



Alterna Asesoría
Internacional

Spin-Off
2Q 2021



OECD Principles of Corporate Governance

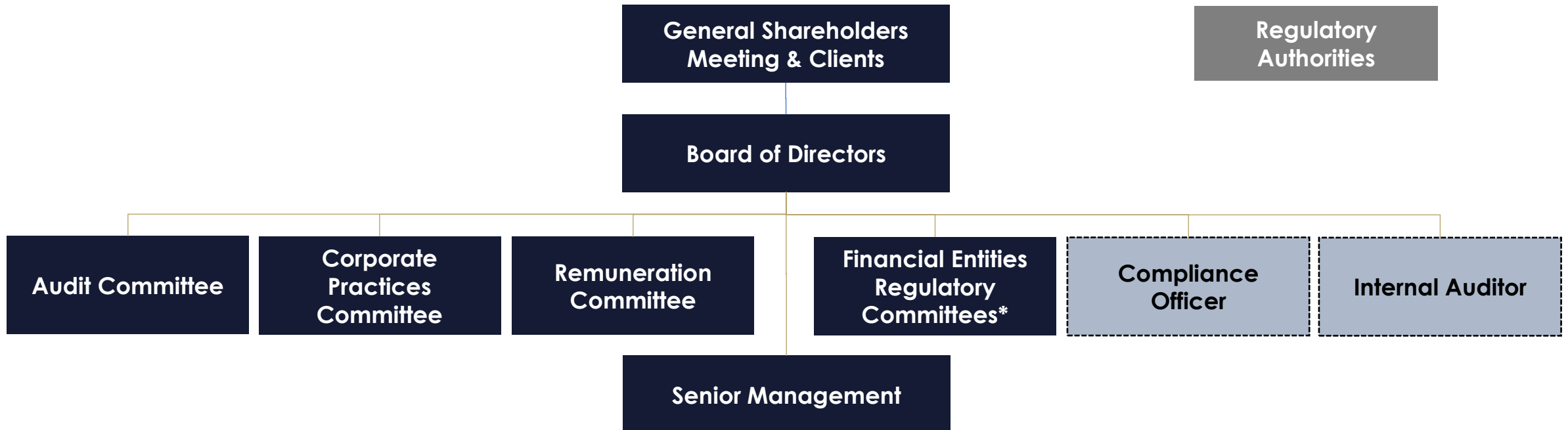


Corporate Governance Principles for Banks

TRANSPARENCY

ACCOUNTABILITY

INTEGRITY



Staff



90% of collaborators operating remotely and with a rotational scheme in critical areas.



Constant adaptation and disinfection of office space.

Designated help and assistance telephone line.



Online training courses and workshops



Constant communication on contingency related matters.

Return scheme designed in phases.

Clients



Temporary closure of some Financial Centers and reduced hours on those kept open.



Client proximity through digital platforms and media.

Webinars with experts and Top Management.



Restructuring program on credits affected by the contingency.



Launch of two mutual funds seeking to benefit from the markets' volatility. (OPORT / ACTDUAL)

Operations



Adherence to guidelines of the authorities and administrative facilities programs.

Usage of Special Accounting Criteria.



Reinforcement of systems security and the Telephone Attention Center (CAT)



Revision of liquidity positions in all entities of the parent company.

Sensitivity analysis and improvements in the subsidiaries' risk metrics.



Reduction in operating expenses.

Increase in allowance for loan losses.

Operative Income

2Q22	2022
1,292 mp	2,687 mp
-11% vs. 2Q21	+2% vs. 2021

Administrative Expenses

2Q22	2022
1,134 mp	2,268 mp
+10% vs. 2Q21	+11% vs. 2021

Net Income

2Q22	2022
97 mp	263 mp
-65% vs. 2Q21	-35% vs. 2021

Efficiency Ratio
81%

Relevant Figures

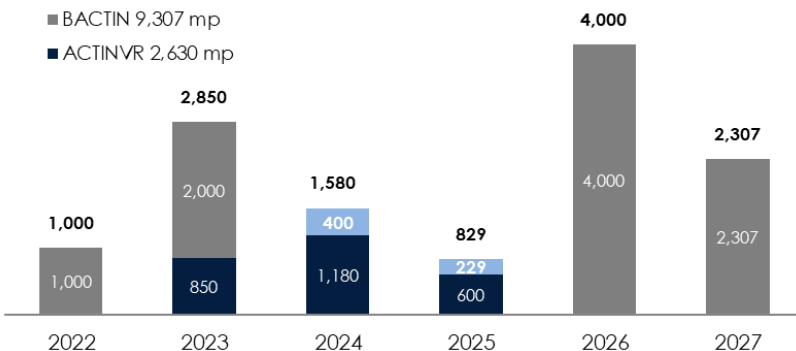
(mp)

- **Net Income** reached 97 million pesos (mp) , represents a decrease of -65% vs. 2Q21. **Net income** were 263 mp for the first half of 2022.
- **Operative Income** obtained in the period reached 1,292 million pesos, -11% compared to the amount observed in the same period of 2021.
- **Administrative and promotional expenses** increased 10% vs. 2Q21 due to the implementation of strategic projects, as well as an adjustment to the company's salary base. The efficiency ratio returns to 81%.
- **Mutual Funds** as the 5th largest operator in the market, with assets under management of 178 billion pesos, market share of 6.4%.
- The **Loan and Lease Portfolio** closed in 27,509 million pesos. The **NPL ratio of Banco Actinver** reached 2.11% vs. 2.26% in the previous quarter.

Long Term Issuance Maturity Profile (mp)

Total: 12,566 mp

■ ARREACT 629 mp
■ BACTIN 9,307 mp
■ ACTINVR 2,630 mp



Issue	Maturity	Term	Amount (mp)	Spread
BACTIN 19-2	15/09/2022	3	1,000	0.50
ACTINVR 22	01/06/2023	1	350	0.50
BACTIN 20	31/10/2023	3	2,000	0.95
ACTINVR 18	30/11/2023	5	500	1.45
ACTINVR 19	17/04/2024	5	380	1.27
ACTINVR 21	29/04/2024	3	200	1.20
ARREACT 21	23/05/2024	3	400	1.40
ACTINVR 19-2	15/08/2024	5	600	1.20
ACTINVR 20-2	18/08/2025	5	600	1.80
ARREACT 22	21/11/2025	4	229	1.40
BACTIN 21	08/07/2026	5	2,000	0.85
BACTIN 21-2	11/12/2026	5	2,000	0.79
BACTIN 22	10/06/2027	5	2,307	0.80
TOTAL			12,566	

Credit Ratings

FitchRatings

	Short Term	Long Term	Cebur	Outlook
Corporación Actinver	F1+ (mex)	AA-(mex)	AA-(mex)	Stable
Banco Actinver	F1+ (mex)	AA(mex)	AA(mex)	Stable
Actinver Casa de Bolsa	F1+ (mex)	AA(mex)	N/A	Stable
Arrendadora Actinver	F1+ (mex)	AA-(mex)	F1+ (mex) AA-(mex)	Stable

Last change: In June 2021, Stable Perspective.



	Short Term	Long Term	Cebur	Outlook
Corporación Actinver	HR1	HR AA-	HR AA-	Stable
Banco Actinver	HR1	HR AA	HR AA	Stable
Actinver Casa de Bolsa	HR1	HR AA		Stable
Arrendadora Actinver	HR1	HR AA-	HR1 HR AA-	Stable

Last change: in June 2022, HR Ratings upgraded Corporación and Subsidiaries one notch.

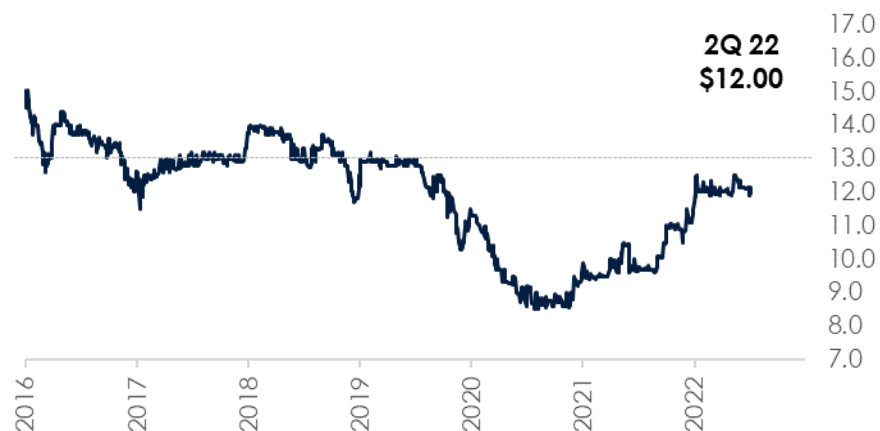
Upgrade



	Short Term	Long Term	Cebur	Outlook
Corporación Actinver	1+/M	AA-/M	AA-/M	Stable
Banco Actinver	1+/M	AA/M	AA/M	Stable
Actinver Casa de Bolsa	1+/M	AA/M	N/A	Stable
Arrendadora Actinver	1+/M	AA-/M	1+/M AA-/M	Stable

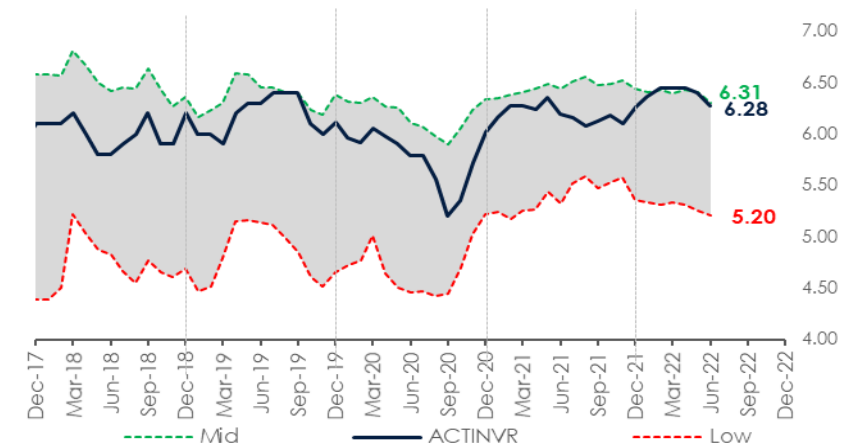
Coverage began in February 2019.

Price ACTINVR B

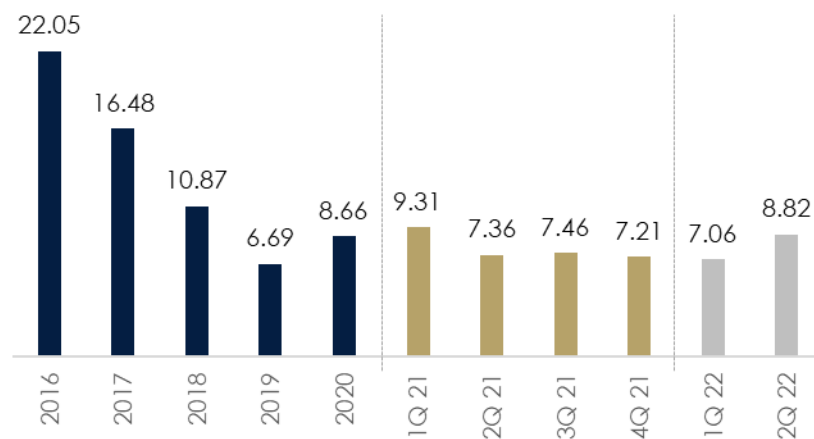


Market Liquidity Ranking⁽¹⁾

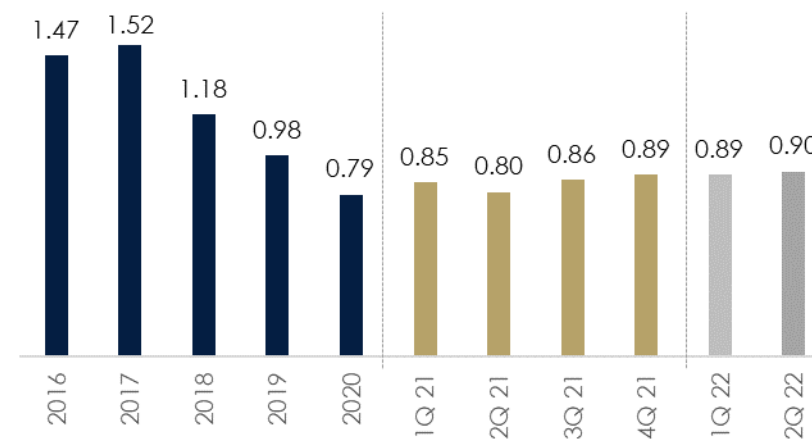
(96 place out of 190 companies)



P/E Ratio



P/BV Ratio



(1) https://bmv.com.mx/docs-pub/INDICES/CTEN_INOT/BMV_MARKETABILITY_INDEX_METHODOLOGY.PDF

Income Statement

(2Q 2022, mp)

Concept (millions of pesos)	2Q22	1Q22	2Q21	Change %		2022	2021	Change %
				1Q22	2Q21			
Interest Income	1,735	1,544	1,278	12%	36%	3,279	2,542	29%
Interest Expense	(1,367)	(1,174)	(971)	16%	41%	(2,541)	(1,945)	31%
Net Interest Income after Provisions⁽¹⁾	250	385	369	(35%)	(32%)	635	581	9%
Commissions and Fees (Net)	768	810	769	(5%)	(0%)	1,578	1,460	8%
Brokerage Revenue	214	208	212	3%	1%	422	401	5%
Other Operating Income	60	(8)	94	0%	(36%)	52	200	(74%)
Administrative and Promotional Expense	(1,134)	(1,134)	(1,028)	(0%)	10%	(2,268)	(2,048)	11%
Operating Income	158	261	416	(40%)	(62%)	418	593	(29%)
Operating Margin	12.2%	18.7%	28.8%	-648 bps	-1,658 bps	15.6%	22.5%	-689 bps
Net Income	97	166	279	(42%)	(65%)	263	404	(35%)
Net Margin	7.5%	11.9%	19.3%	-439 bps	-1,177 bps	9.8%	15.3%	-549 bps
Total Income⁽²⁾	2,867	2,656	2,446	8%	17%	5,523	4,779	16%
Operating Income⁽³⁾	1,292	1,395	1,444	(7%)	(11%)	2,687	2,641	2%

(1) Financial Margin less Reserves for Credit Risk.

(2) Total Income: Interest income, plus commissions and fees charged, plus brokerage revenue, plus other operating income.

(3) Operating Income: Interest income, less interest expenses, less allowance for loan losses, plus commissions and fees charged, less commissions and fees expense, plus brokerage revenue, plus other operating income.

Balance Sheet

(2Q 2022, mp)

Assets	2Q22	1Q22	2Q21	1Q22	2Q21
Cash and Cash Equivalents	5,148	4,461	3,027	15%	70%
Investments in Securities	47,985	40,053	55,771	20%	(14%)
Total Credit Portfolio	26,504	25,721	23,801	3%	11%
Other Accounts Recievable (Net)	2,909	4,351	6,457	(33%)	(55%)
Total Assets*	90,708	82,666	96,901	10%	(6%)
Liabilities	2Q22	1Q22	2Q21	1Q22	2Q21
Deposit Funding	47,508	39,381	29,660	21%	60%
Creditors Under Repurchase/Resell Agreeeme	20,769	21,146	32,383	(2%)	(36%)
Other Accounts Payable	3,721	4,986	4,948	(25%)	(25%)
Total Liabilities*	83,618	75,455	89,710	11%	(7%)
Shareholders' Equity	2Q22	1Q22	2Q21	1Q22	2Q21
Paid-In Capital	1,678	1,678	1,757	0%	(4%)
Earned Capital	5,402	5,512	5,122	(2%)	5%
Total Shareholders' Equity*	7,090	7,211	7,191	(2%)	(1%)

* Includes all accounts

Contact

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Some of the statements found in this report are based on assumptions and forecasts. External factors outside the control of the company may directly or indirectly impact the results the company achieves. We encourage investors to examine and analyze the risk factors Corporación Actinver S.A.B de C.V. presents on its Initial Public Offerings documents presented on May 6th 2010 and on the annual reports provided to the Bolsa Mexicana de Valores.

Actinver