



Presentation for Investors
1Q 2022

Corporación Actinver S.A.B. de C.V.
www.actinver.com

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Private Banking

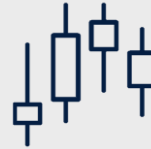


**Corporate &
Investment Banking**

Products



**Asset
Management**



Markets



**Credit &
Leasing**



**Other
Products**

Regulatory Structure



Mutual Fund Manager

Operadora de Fondos Actinver



Brokerage

Actinver Casa de Bolsa



Bank

Banco Actinver



Leasing

Arrendadora Actinver



48 Financial Centers



600+ Financial Advisors
and Corporate Bankers



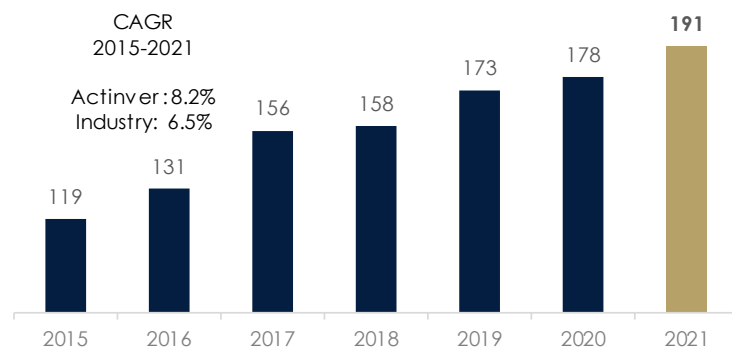
2,000+ Collaborators



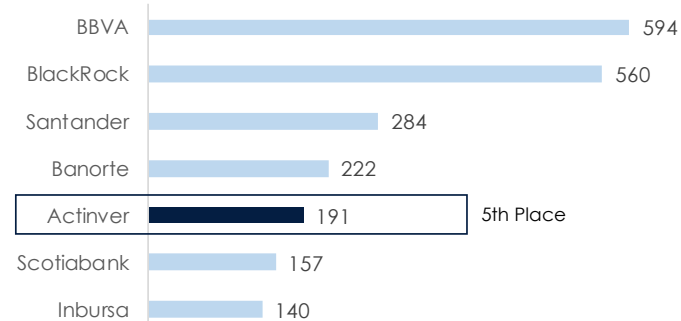
Actinver at a Glance: Highlights

Mutual Fund Manager

Mutual Funds Assets Under Management
(billion, MXN)

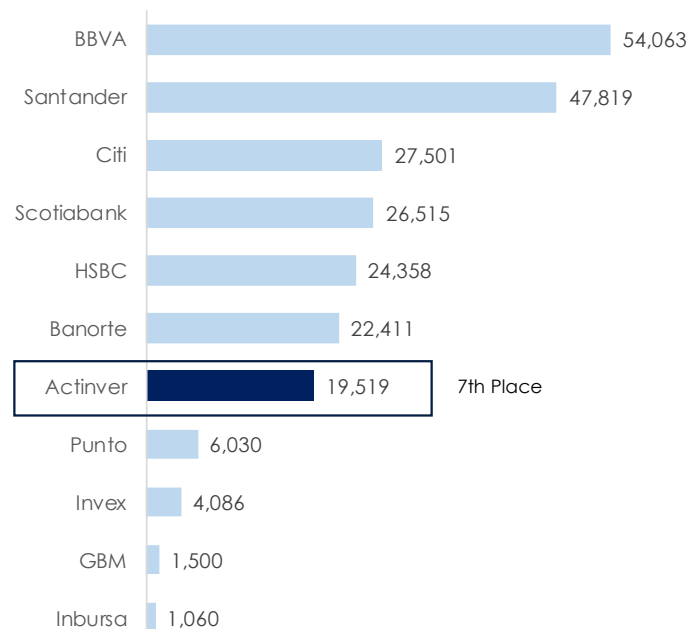


2021 Ranking (billion, MXN)



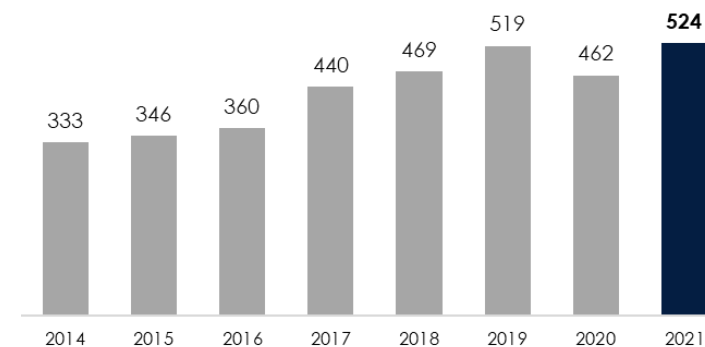
Investment Banking (DCM)

2021 Bloomberg League Table – Mexican
Domestic Bonds (billion, MXN)

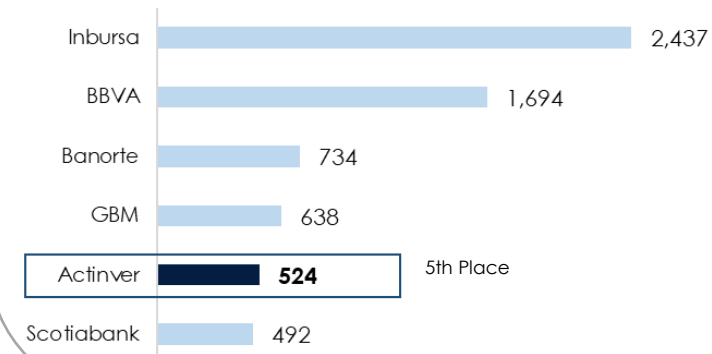


Brokerage House (CB Actinver)

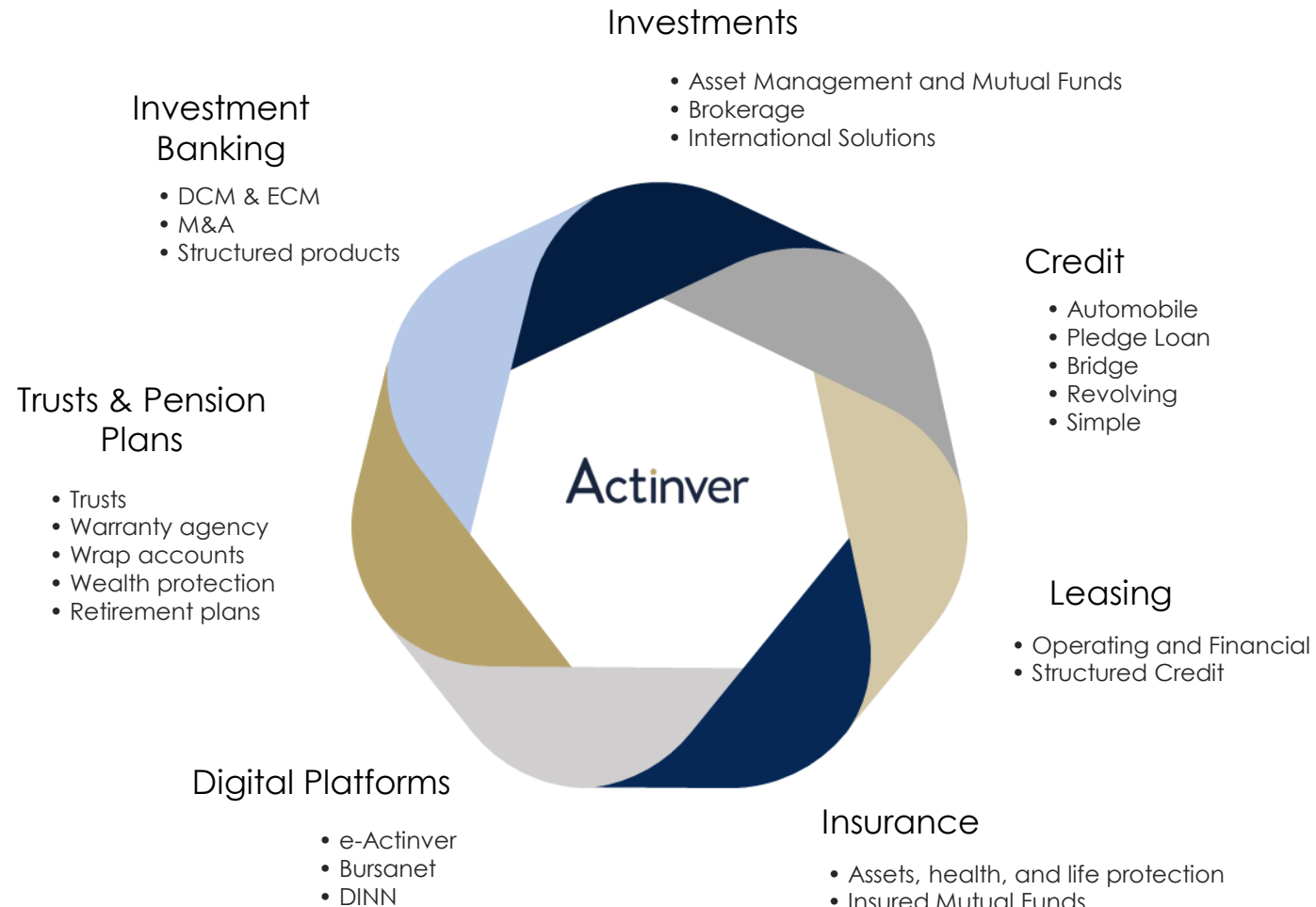
Total Assets Under Custody (billion, MXN)



2021 Ranking (billion, MXN)



The personalized advisory and innovation in our processes allows us to offer each client a 360° strategy with a vision that will help them achieve their goals and minimize risks.

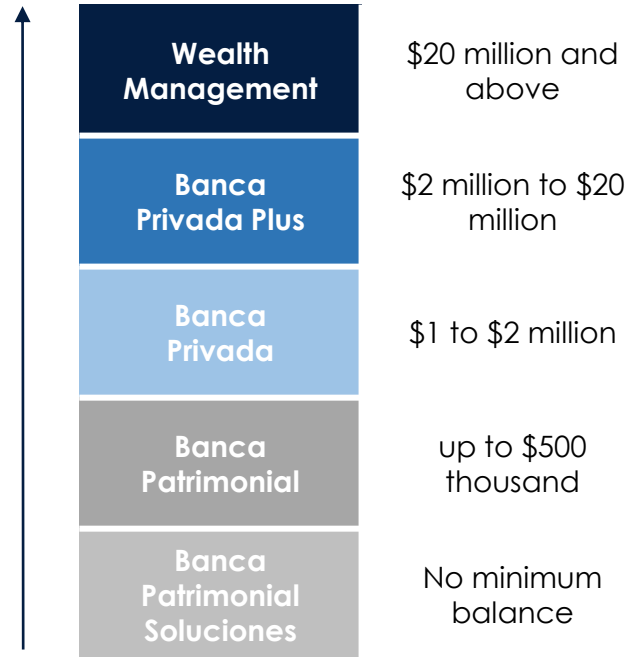




Private Banking

Personal and Specialized Attention for **Individuals and Family Offices**

Advisory Segments



Investment Products

- Brokerage
- Asset Management and Mutual Funds
- Alternative Investments
- Equity and Economic Research

Other Services

- Credit and Leasing
- Insurance
- Fiduciary
- Bank Products
- Retirement Accounts

Client Interaction



More than
600 Advisors

Bursanet
inversión + banca
Digital Broker

Actinver
E-Banking

Asset Management Industry in Mexico

- 1 31 Asset Managers in Mexico
- 2 Attractive market: New players have entered in the last years.
- 3 75% of the industry is concentrated in the first 7 places.
- 4 2015 – 2020 CAGR 6.5%
- 5 Low penetration: in 2017, the Mutual Fund industry in Mexico was 10% of the GDP vs. The global average 15%, Brazil 60% & Chile 27%.

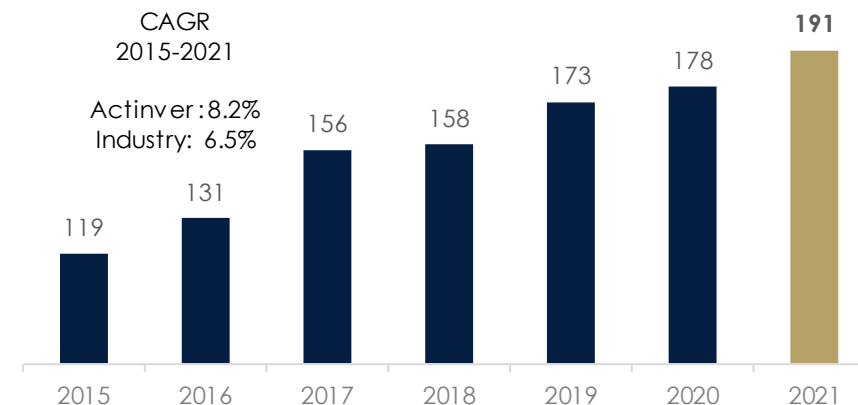
Assets of Mutual Fund Operators in Mexico

(billions of pesos)

No.	Mutual Fund Operators	Net Assets				Change	
		Dec 21	%	Dec 20	%	Net Assets	%
1	BBVA	594	21.2%	549	21.3%	44	8.1%
2	BlackRock	560	20.0%	512	19.9%	48	9.3%
3	Santander	284	10.2%	264	10.3%	20	7.6%
4	Banorte	222	7.9%	220	8.5%	2	1.1%
5	Actinver	191	6.8%	178	6.9%	13	7.4%
6	Scotiabank	157	5.6%	167	6.5%	-10	-6.1%
7	Inbursa	140	5.0%	111	4.3%	29	26.4%
	Others	646	23.1%	571	22.2%	75	13.1%
	Total	2,573	100%	2,467	100%	106	4.3%

Actinver Mutual Fund Assets

(billion of pesos)



Alliances and New Launches

GLOBAL X

LEGG MASON
GLOBAL ASSET MANAGEMENT

AXA INVESTMENT MANAGERS

FIERACAPITAL

If the **Mutual Fund Industry** in Mexico catches up the relative size of other Latin-American economies, industry AUM could increase between 3 and 6 times. Under these scenarios, Actinver's AUM has the potential to grow between 170% and 500% even without gaining market share.

Mutual Fund Assets Under Management

		Mexico	Chile	Brazil
Industry	AUM in Mutual Funds (% of GDP) ⁽¹⁾	10%	27%	60%
	Implicit AUM in Mexican Mutual Funds (billions of pesos) ⁽²⁾	2,454	6,626	14,724
Actinver	Constant Market Share ⁽³⁾	7.05%	7.05%	7.05%
	AUM in Mutual Funds (billions of pesos)	173	467	1,038
	Potential Growth of Mutual Fund AUM	-	170%	500%
	2024 at Current Growth of Market Share ⁽⁴⁾	8.33%	8.33%	8.33%
	AUM in Mutual Funds (billions of pesos)	204	552	1,227
	Potential Growth of Mutual Fund AUM (%)	18%	219%	609%

(1) According to the Global Financial Development Data Base 2017.

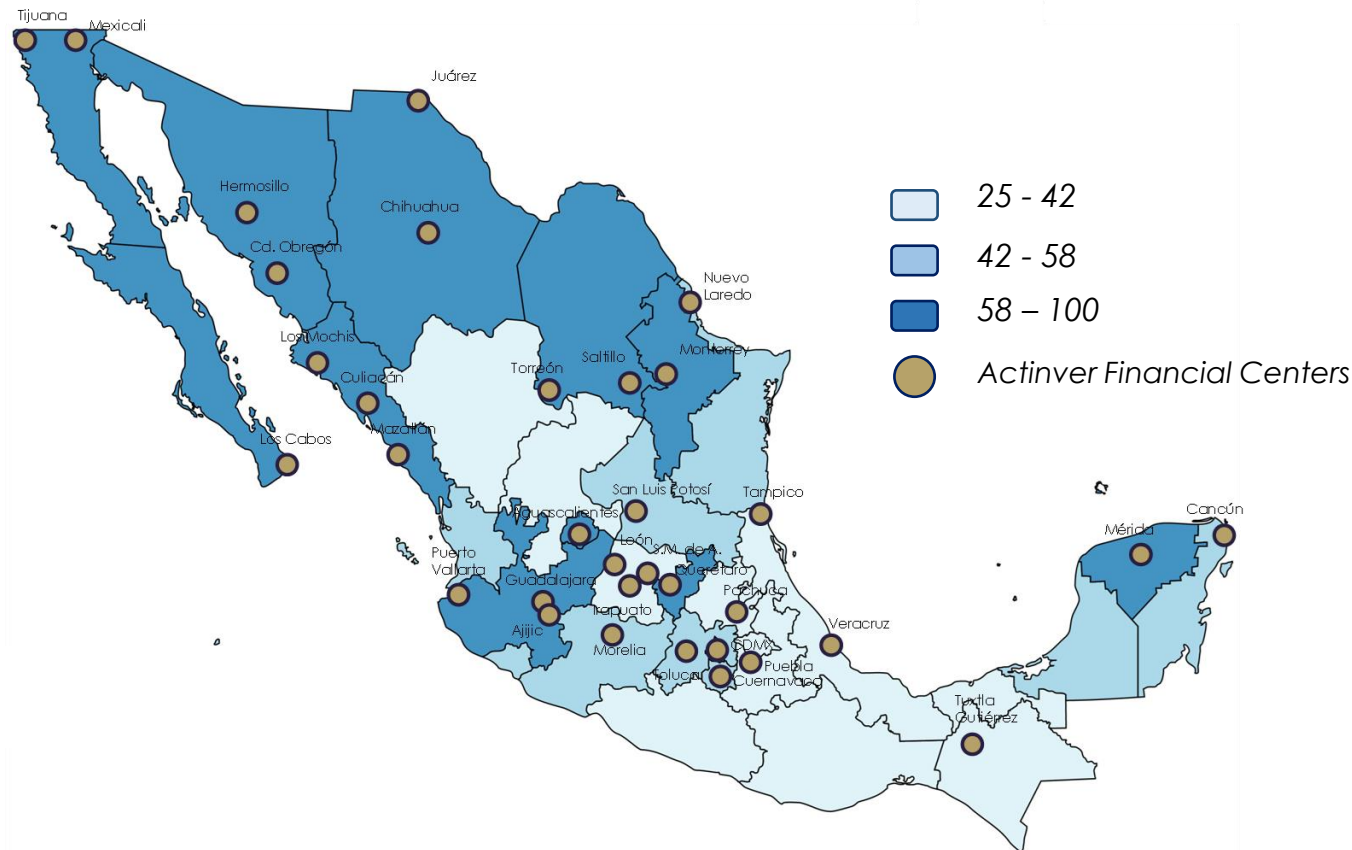
(2) Implied numbers were computed using the 3Q-2019 GDP figures for Mexico.

(3) According to AMIB's September-2019 report

(4) Under the assumption that Actinver's market share grows at 3.4% each year, as in the last five years. By 2024 Actinver share would be 8.33%.

Market Potential in Brokerage

Level of income of the top 10% households
(thousands of pesos per month)



- There are **3.4 million households in Mexico in the 10th decile of income**. That is, households with monthly income above 55K pesos.
- However **there are only 290 thousand brokerage accounts**.
- The market has the potential to **increase over 10 times**.
- **Actinver is well positioned to harvest the potential growth of the industry** since we are located in the regions with the highest income level.



Corporate and Investment Banking

Comprehensive and specialized financial advice to **Corporates** including their Treasuries, Savings Plans, Pension Funds, and Stock Buyback Programs

Segment Strategy



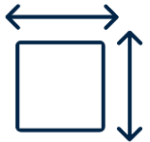
Region

Coverage in 23 States where 88% of GDP is generated.



Industry

18 Strategic Sectors



Size

Medium, Large Companies and Corporates with growth potential generating long-term relationships.

Products and Services

- ECM & DCM
- M&A, restructures
- Credit and Leasing
- Brokerage
- Economic and Equity Research
- Asset Management
- Insurance
- Trusts
- Retirement Accounts

Client Interaction



Transactional Advisors



Corporate Bankers

According to the latest economic census, there are around **9,000 large** companies.*

- These large companies represent 72% of the value generated by the private sector.
- On average, each large company has a yearly income of MXN 1.4 billion.

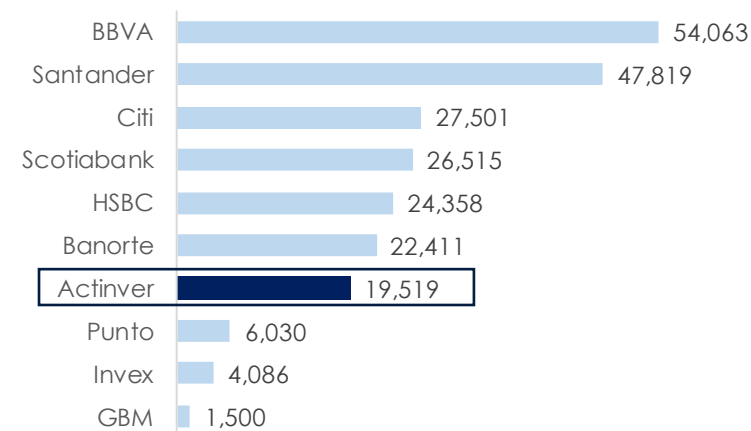
However, less than 2% of large companies are listed in the Mexican Stock Exchange

	Number of Companies	Average Annual Income (mp)
Micro	4,020,817	0.4
Small	189,468	18
Medium	11,769	169
Large	8,691	1,393

Actinver has successfully supported companies to obtain financing.



Bloomberg Ranking Long Term Debt Issuances
(bp, 2021)



Actinver enhances customers' growth through buy & sell side advisory

M&A

- Buy-side / Sell-side
- Mergers
- Financing and funding
- Alliances / associations / Joint Ventures
- Fairness opinion
- Financial modeling & business plans

Otros Value Added Services

- Corporate Governance
- Operational improvement
- Preparation for Public Offers
- Capital structure, creditors advise, restructuring

Specialized Financial Advisory

- Corporate strategy and portfolio evaluation
- Opportunities identification
- Growth strategies
- Portfolio optimization (conglomerates, companies with several business lines)
- Due diligence coordination services

Transaction Highlights

<p>GRUPO SID</p>  <p>Sell-side Sale of a company in transportation sector</p> <p>February 2016</p> <p>Actinver</p>	<p>ALPURA</p>  <p>Buy-side In the acquisition of a company in the consumer sector</p> <p>July 2017</p> <p>Actinver</p>	<p>GRUPO VALSA</p>  <p>Sell-side Sale of an Aluminum Manufacturer</p> <p>June 2016</p> <p>Actinver</p>	<p>GRUPO IPB</p>  <p>Sell-side advice Sale of real estate assets</p> <p>December 2017</p> <p>Actinver</p>
<p>TOTALPLAY</p>  <p>Strategic Advice Support raising debt in USD</p> <p>April 2015</p> <p>Actinver</p>	<p>CONFIDENTIAL</p> <p>Strategic Advice Support in strategic plan, valuation and growth strategy</p> <p>January 2016</p> <p>Actinver</p>	<p>CONFIDENTIAL</p> <p>Strategic Advice Support in restructuring debt of the company</p> <p>November 2014</p> <p>Actinver</p>	<p>ACTINVER (INTERNO)</p>  <p>Advice on bancassurance Actinver channel sale process</p> <p>March 2019</p> <p>Actinver</p>

Equity Sales & Trading

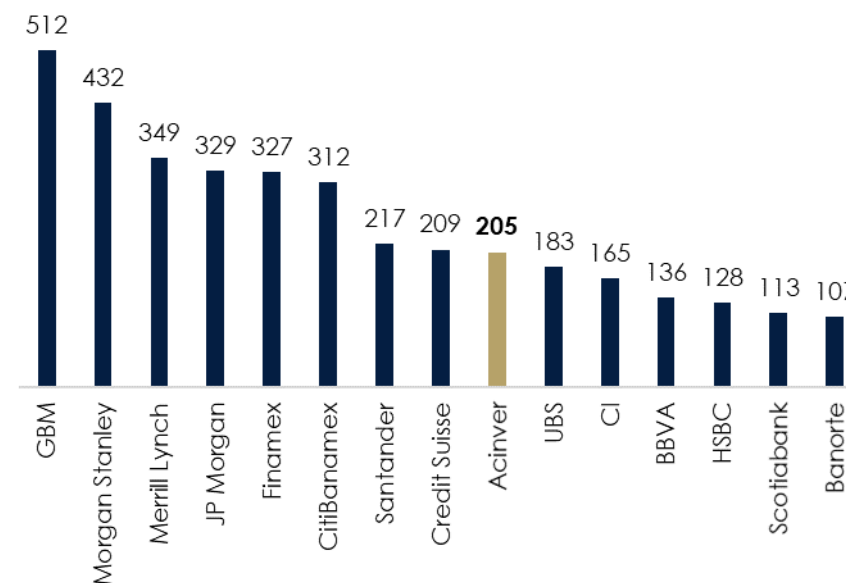
- Desks:
 - A) Proprietary Positions, B) Institutional Sales, C) Equity Desk, D) Wealth Management Link.
- Model supported on fundamental and quantitative research combined with technology.
- High level corporate access and close relationships.
- Current Rank: 9th. Goal: always top 5.
- Association with Auerbach Grayson for US clients.

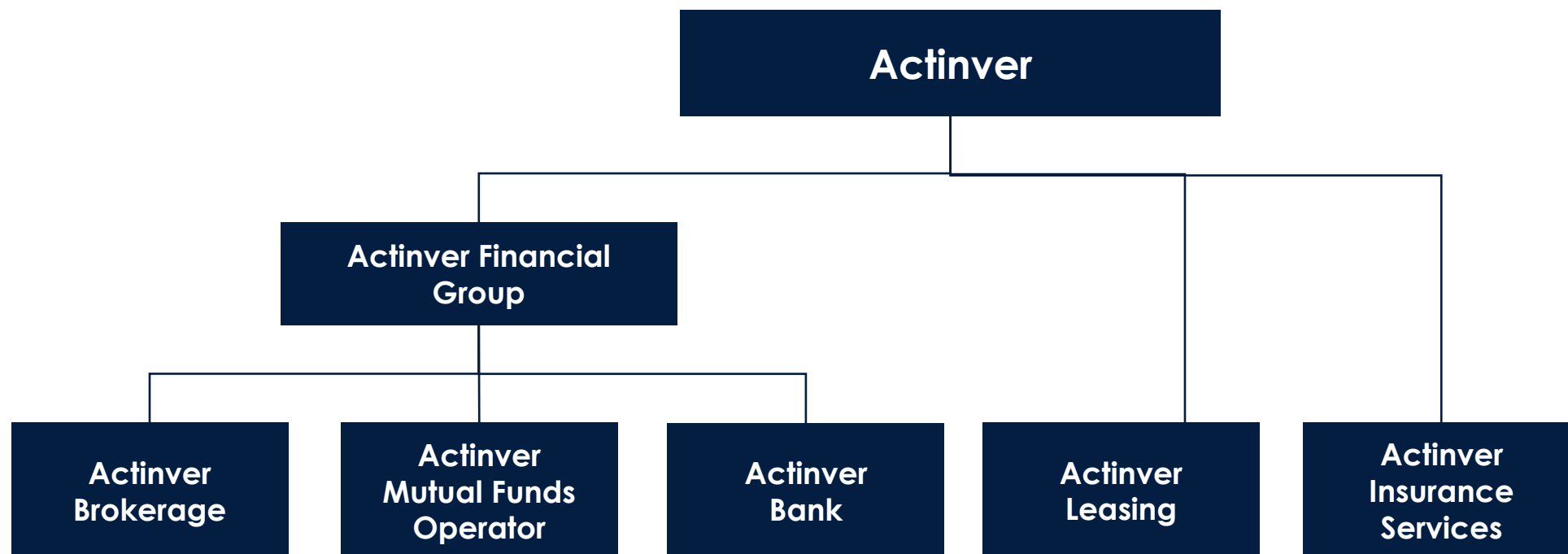
Fixed Income & FX Sales & Trading

- Provides strategy and market making services in a wide range of spot and derivatives products.
- Major player in Local Government and Corporate Bonds.
- Constantly increasing our products catalog, including derivatives for hedging and structured notes; and traditional banking services.

Sales & Trading Performance

Equity Desk Traded Gross Value
(billions of pesos, as of 2021)





Alterna Asesoría
Internacional

Spin-Off
2T 2021



OECD Principles of Corporate Governance

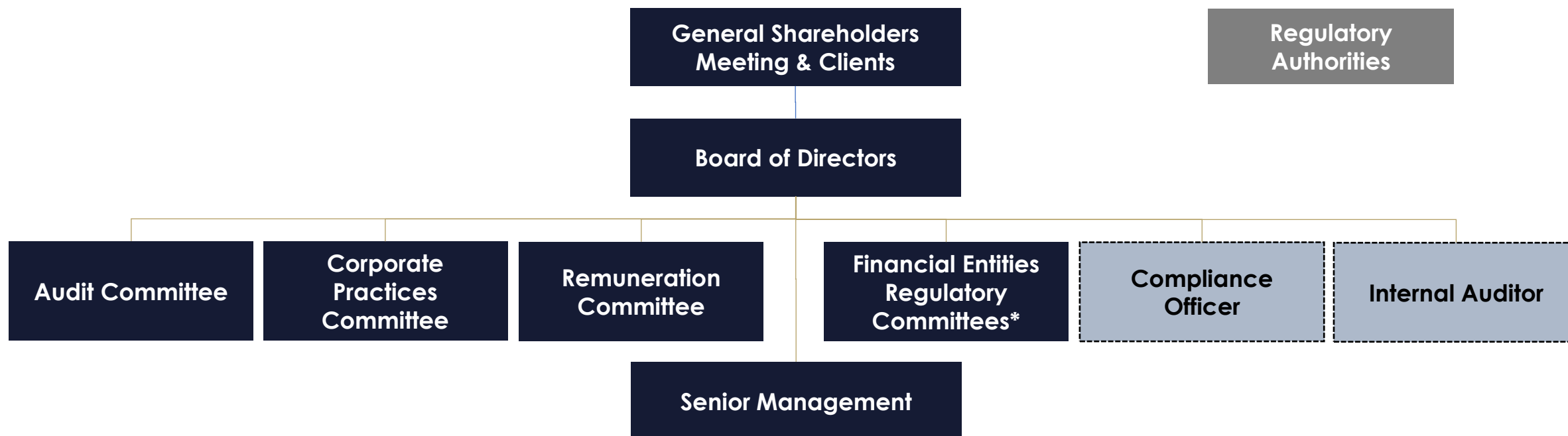


Corporate Governance Principles for Banks

TRANSPARENCY

ACCOUNTABILITY

INTEGRITY



*Risk Management, Credit, AML, Compliance and Sales Practices

Relevant Events: Actions during COVID-19

Staff



90% of collaborators operating remotely and with a rotational scheme in critical areas.



Constant adaptation and disinfection of office space.

Designated help and assistance telephone line.



Online training courses and workshops



Constant communication on contingency related matters.

Return scheme designed in phases.

Clients



Temporary closure of some Financial Centers and reduced hours on those kept open.



Client proximity through digital platforms and media.

Webinars with experts and Top Management.



Restructuring program on credits affected by the contingency.



Launch of two mutual funds seeking to benefit from the markets' volatility. (OPORT / ACTDUAL)

Operations



Adherence to guidelines of the authorities and administrative facilities programs.

Usage of Special Accounting Criteria.



Reinforcement of systems security and the Telephone Attention Center (CAT)



Revision of liquidity positions in all entities of the parent company.

Sensitivity analysis and improvements in the subsidiaries' risk metrics.



Reduction in operating expenses.

Increase in allowance for loan losses.

Actinver + ACON

Actinver - ACON Investments Agreement

In previous months, the investment agreement between ACON Investments and Actinver was made public.

Main features of the agreement



Up to 15% of the company's total capital stock through convertible notes.



Strengthen the balance sheet and accelerate Actinver's growth through digital products and tools.

ACON Investments?

Middle-market private equity investment firm

- 25 years of experience with ~\$6 billion in assets.
- More than 70 Investments.
- Currently has 33 active investment projects in around 32 countries.

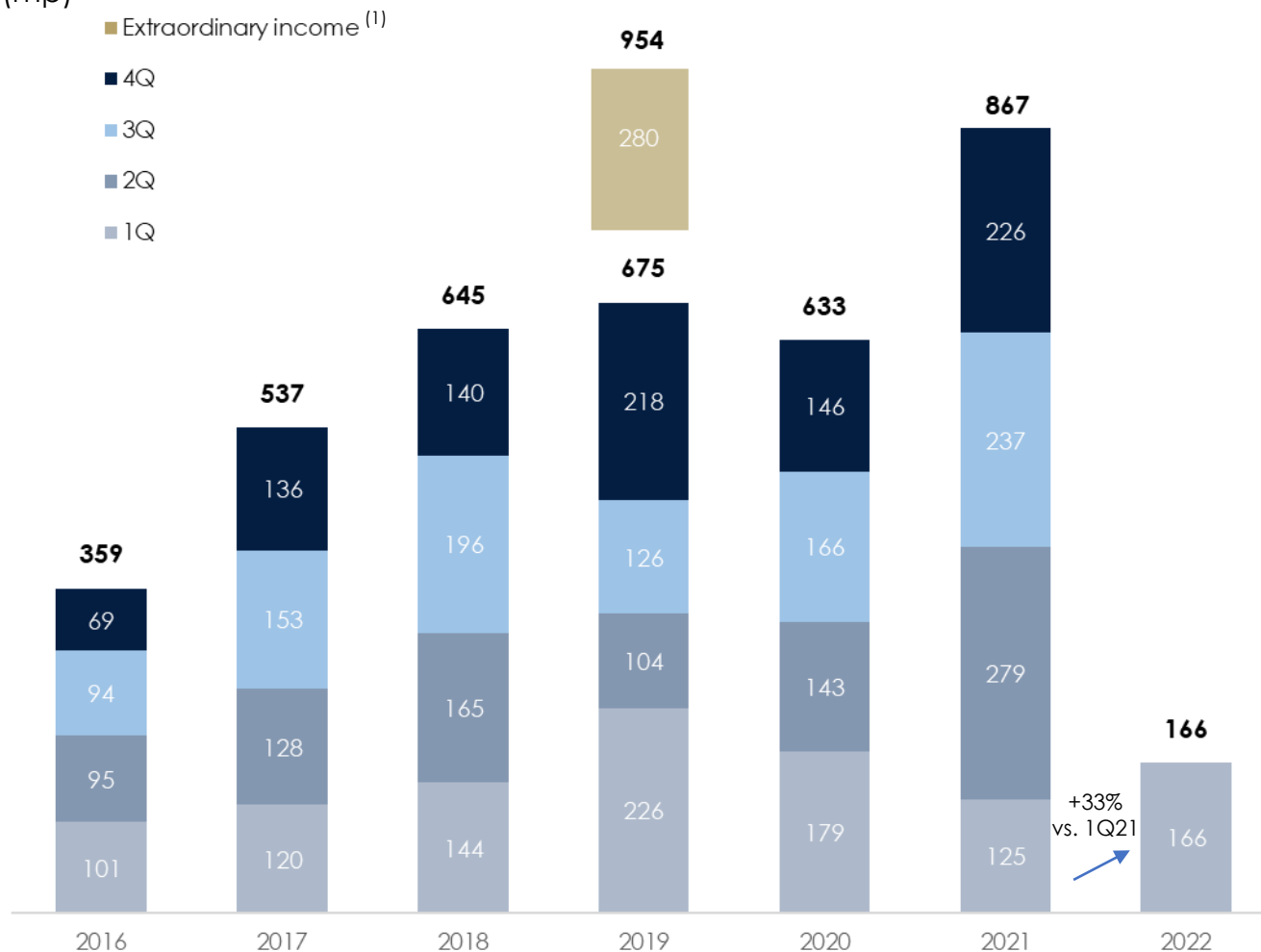
Investment projects completed in Mexico



Key Financial Information

Net Income

(mp)



Results Snapshot (1Q 2022)

Net Income reached 166 million pesos (mp) , +33% vs. 1Q 2021.

Operating Income were 1,394 million pesos (mp), an increase of 6% compared to the amount observed in the previous period and 16% higher when compared to 1Q 2021.

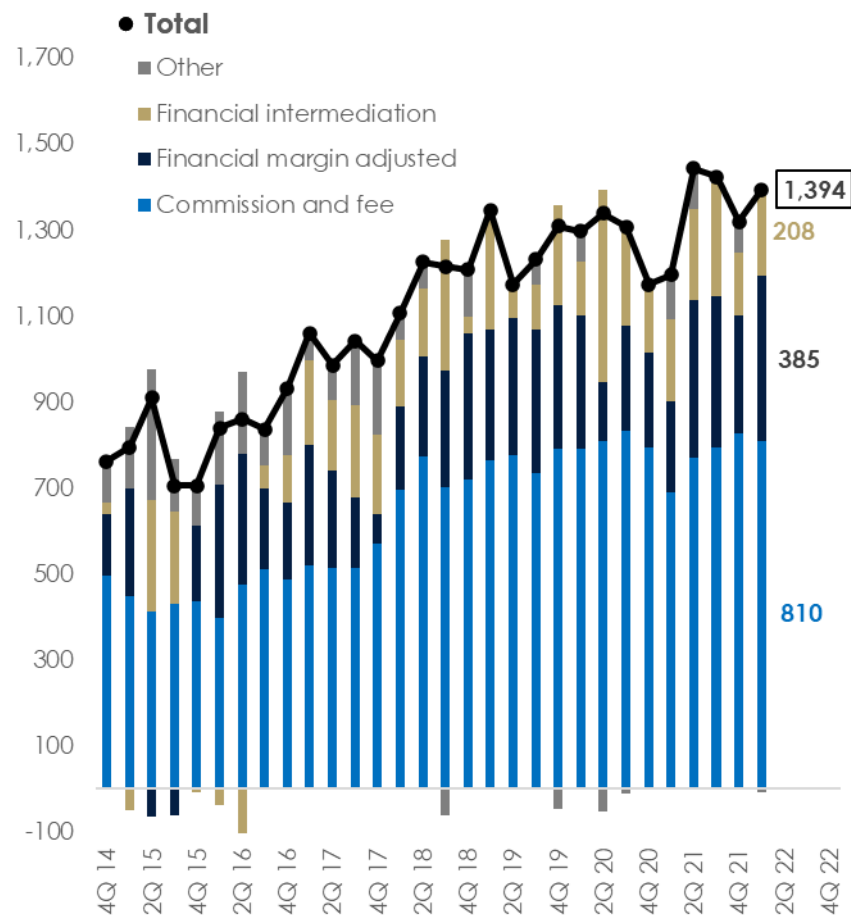
Administrative and promotional expenses increased 7% vs. 4Q21 due to the implementation of strategic projects, as well as an adjustment to the company's salary base. The efficiency ratio remains at 77%.

Mutual Funds as the 5th largest operator in the market, with assets under management of 187.1 billion pesos, market share of 6.7%.

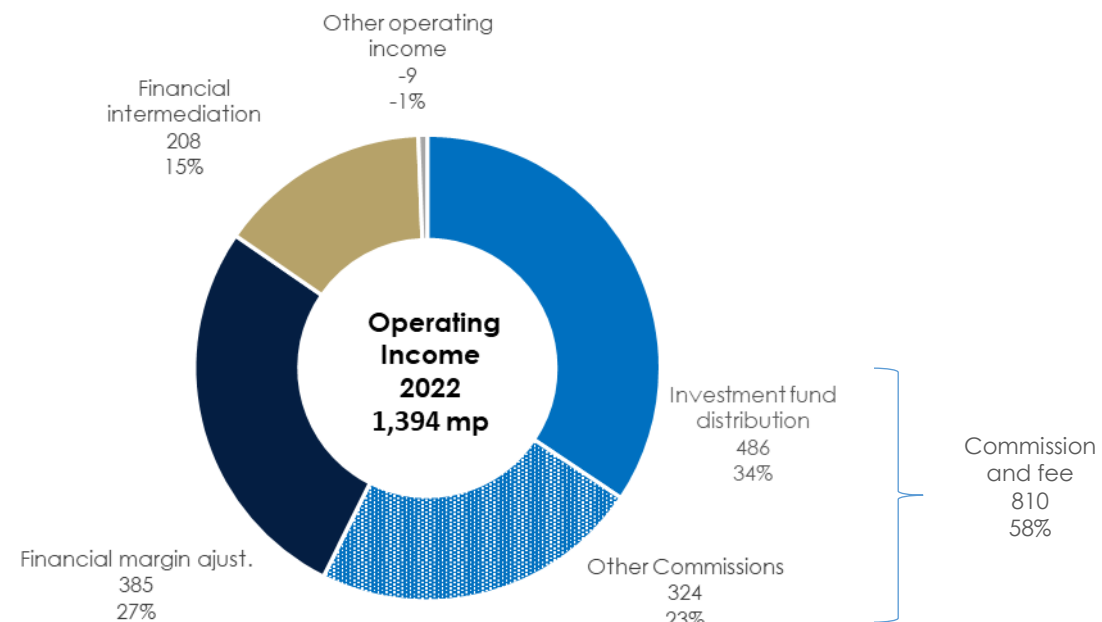
The **Loan and Lease Portfolio** closed in 26,609 million pesos. The **NPL ratio of Banco Actinver** reached 2.26% vs. 2.16% in the previous quarter, a movement mostly explained by a lower portfolio.

(1) Extraordinary income derived from a commercialization agreement concluded with Mapfre during the 1st quarter of 2019.
https://www.bmv.com.mx/docs-pub/eventore/eventore_905359_1.pdf

Operating Income ⁽¹⁾ (mp)



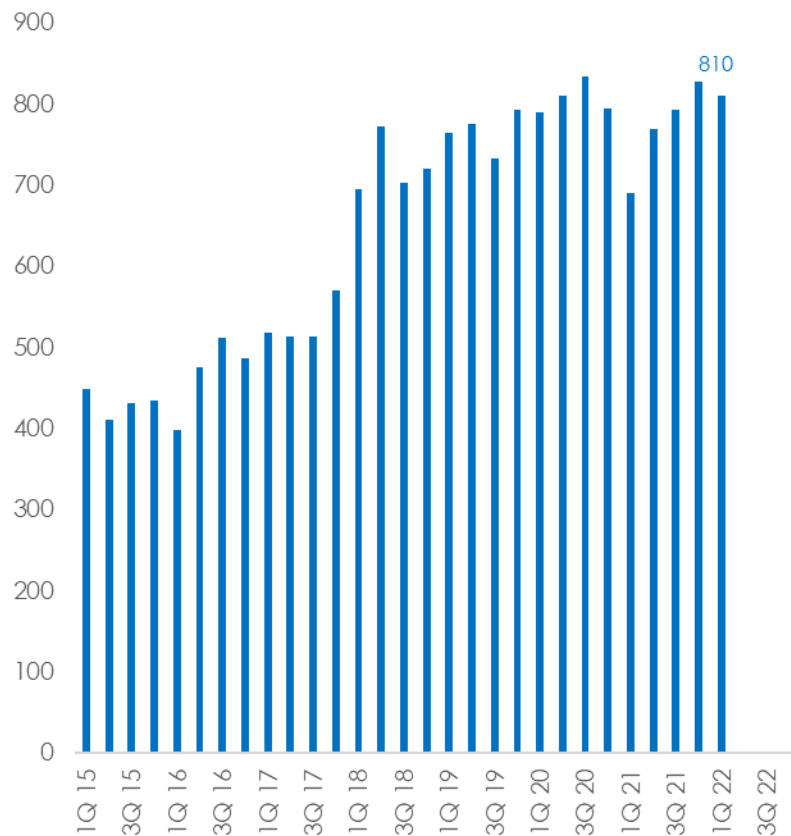
Breakdown of Operating Income (1Q 2022 YTD, mp)



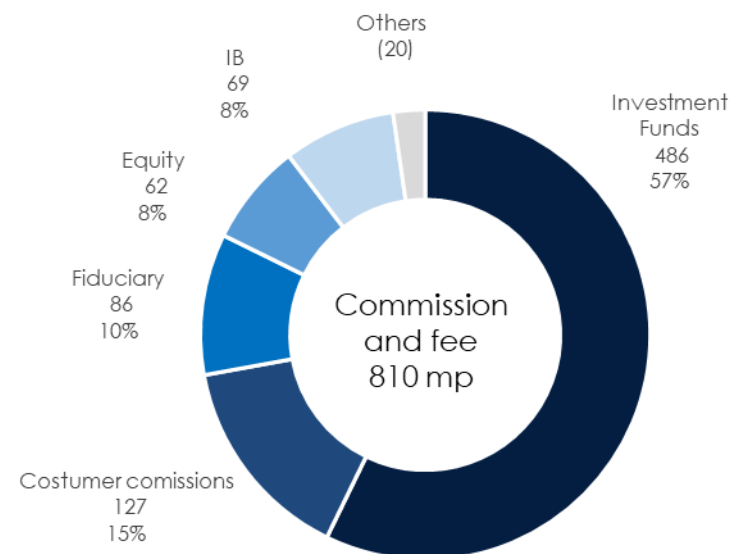
	1Q 22	4Q 21	Var.	%	2021 Acc.
Commission and fee	810	827	-17	-2%	3,080
Financial margin ajust.	385	275	110	40%	1,210
Financial intermediation	208	146	62	43%	809
Other operating income	-9	73	-82	-112%	292
Operating Income	1,394	1,321	74	6%	5,391

(1) Extraordinary income derived from a marketing agreement entered into with Insurer Mapfre during the 1st quarter of 2019 is excluded.

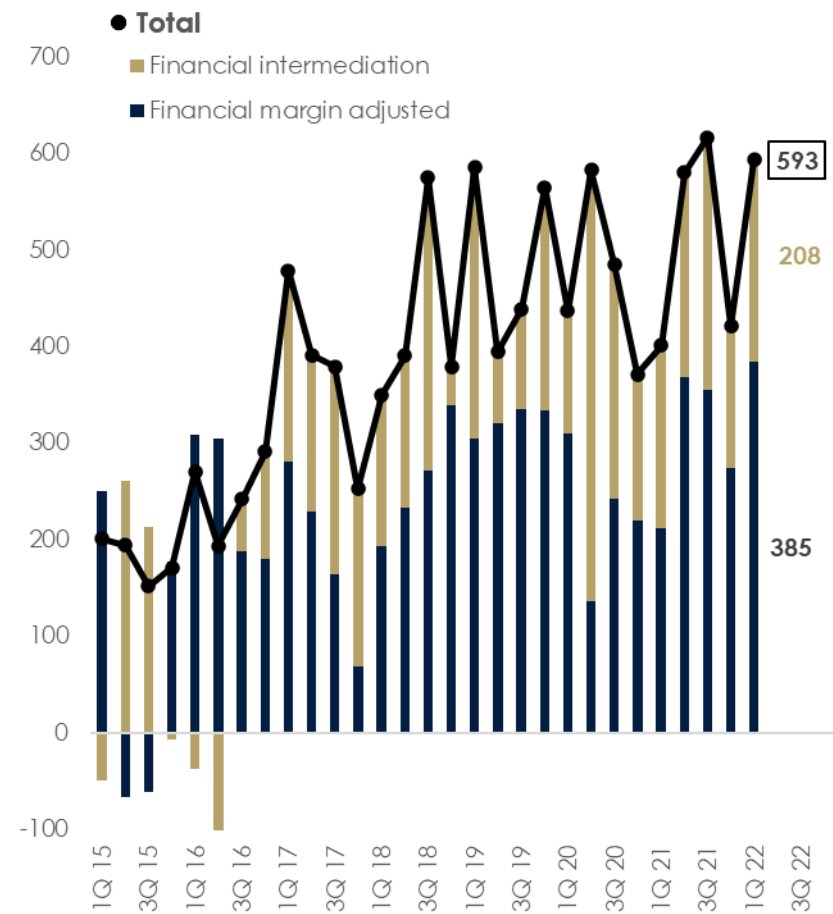
Income (mp)



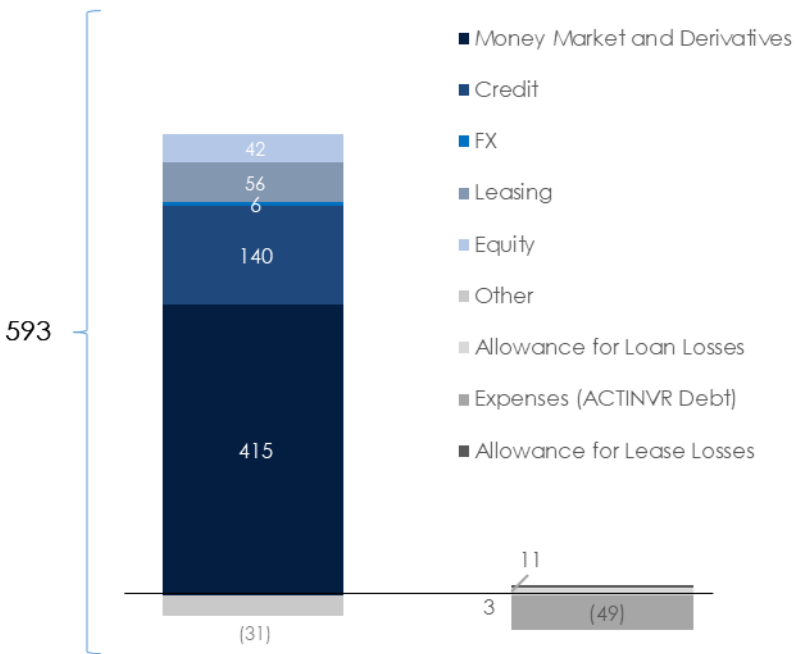
Breakdown of Income (1Q 2022 YTD, mp)



Income
(mp)

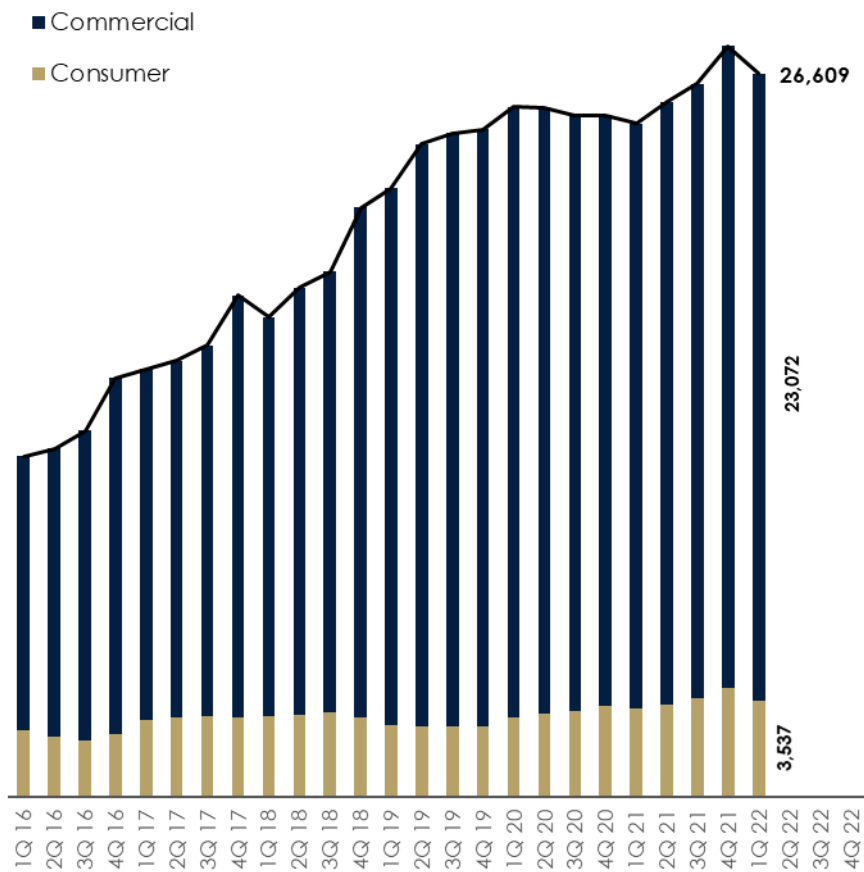


Breakdown of Income
(1Q 2022 YTD, mp)



The **total credit portfolio** were 26,609 million pesos for the 1Q 2022, 3.7% lower than 4Q 2021. Commercial loans decreased 2.4% to 23,072 million pesos, while consumer loans down 11.7% to 3,537 million pesos.

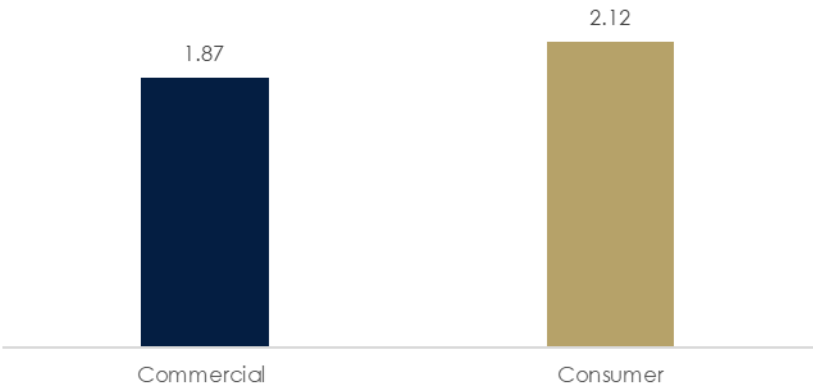
Total Credit Portfolio
(mp)



Credit Type
(mp, %)

	1Q 22	4Q 21	1Q 21	vs. 4Q 21	vs. 1Q 21
Portfolio	26,609	27,634	24,783	-3.7%	7.4%
Commercial	23,072	23,628	21,566	-2.4%	7.0%
Consumer	3,537	4,006	3,217	-11.7%	10.0%

Weighted Average Maturity of Credit Portfolio
(years, Banco Actinver, 1T 2022)

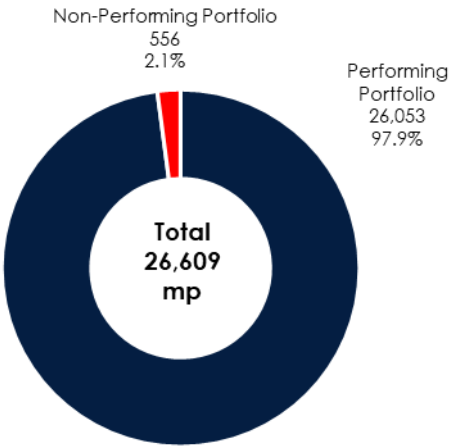


Nonperforming loans were 556 million pesos in 1Q 2022. The **NPL ratio of Banco Actinver** reached 2.26% vs. 2.16% in the previous quarter, a movement mostly explained by a lower portfolio.



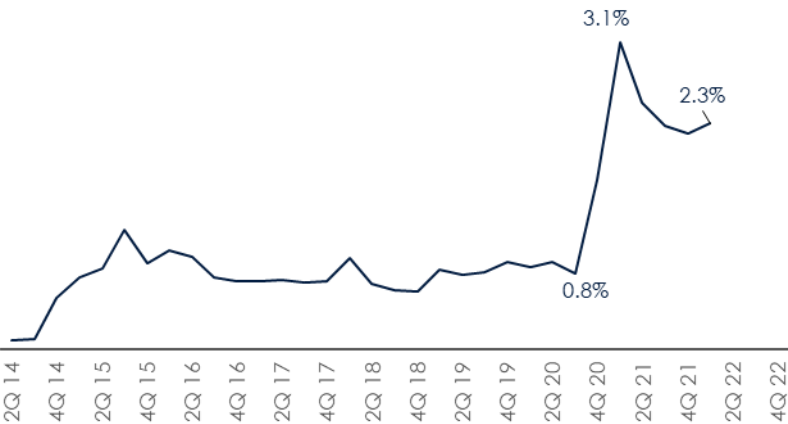
Distribution of Total Portfolio

(1Q 2022, mp)



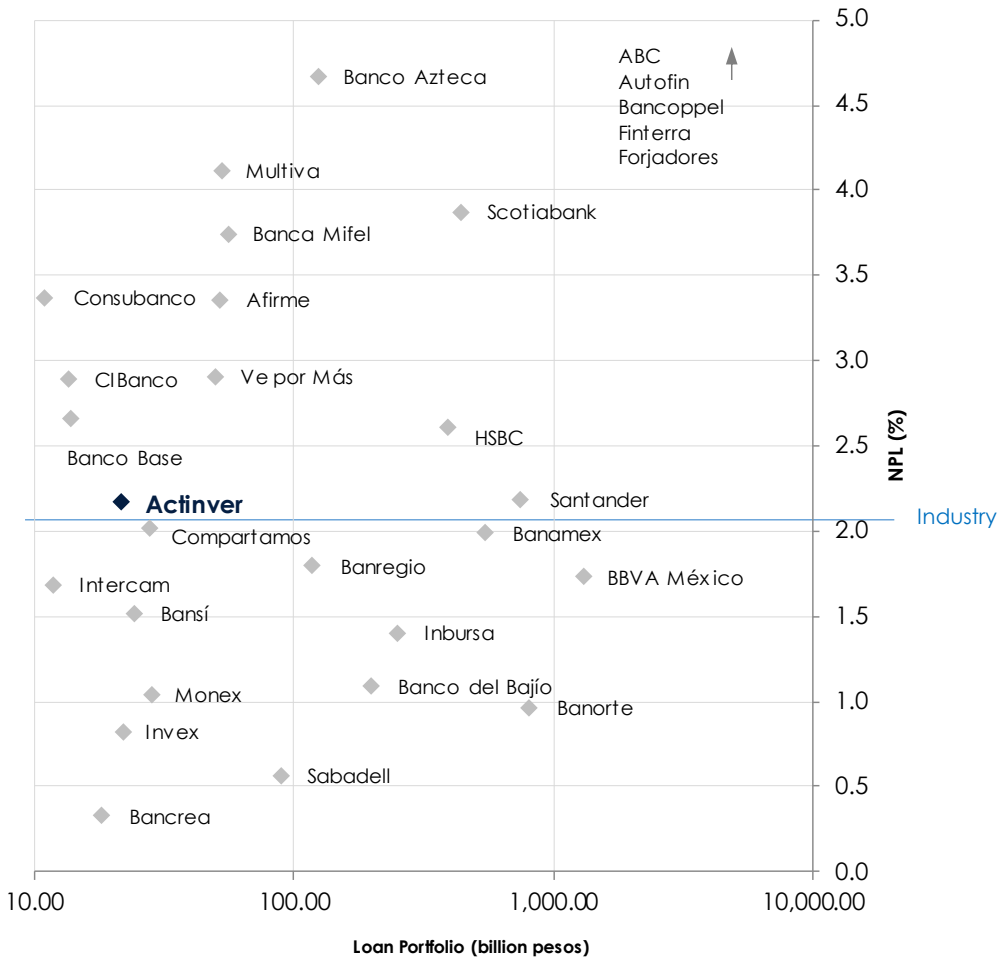
NPL Ratio (Banco Actinver)

(%)



NPL Ratio in the Sector

(Dec 2021, billions of pesos)

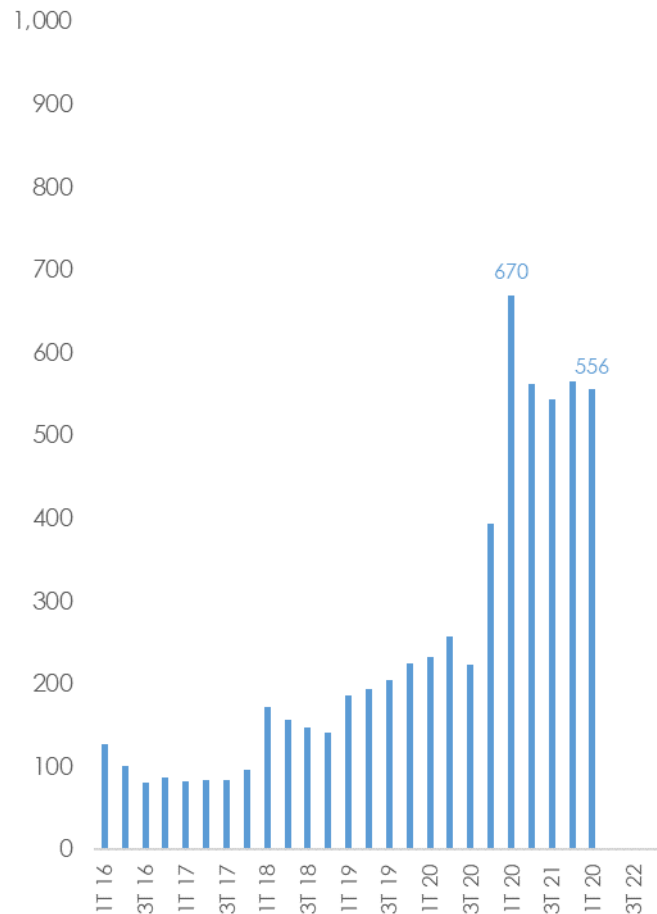


1) Past Due Ratio = Past Due Portfolio / Current Portfolio.
Source: Banking Statistical Bulletin, National Banking and Securities Commission (CNBV in spanish).

Allowance for credit losses closed the quarter in 888 million pesos (Bank - regulatory 531 mp, additional 59 mp and Leasing 298 mp). The coverage ratio (ICOR) remains in 1.6x.

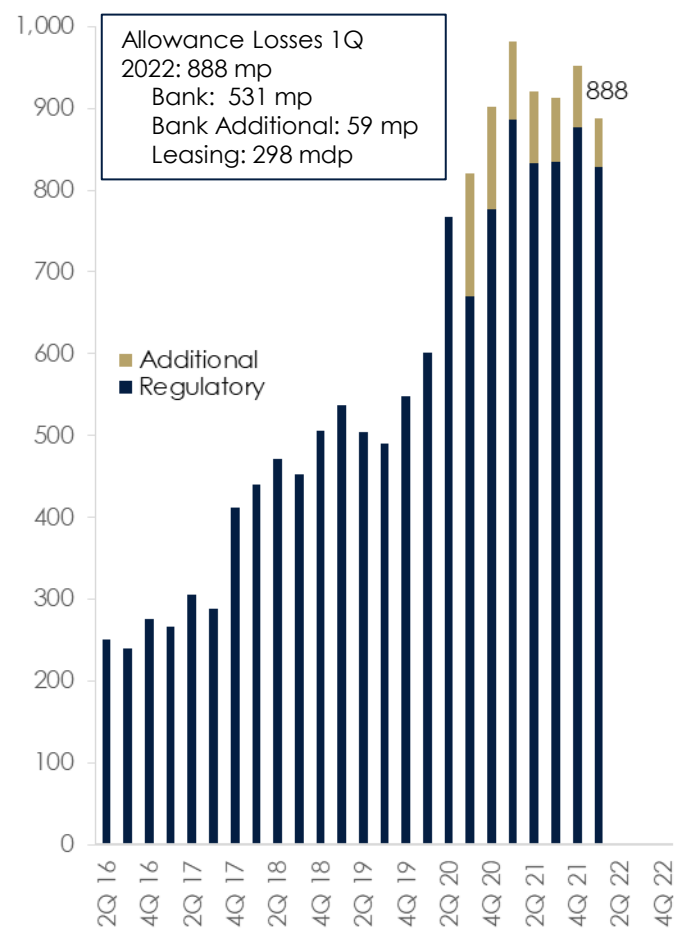
Past Due Portfolio

(1Q 2022, mp)



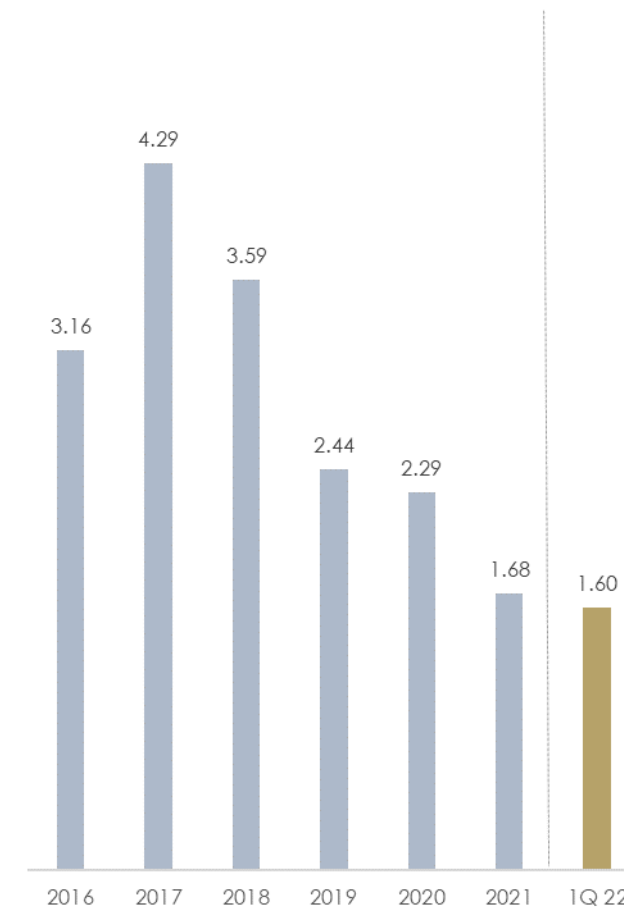
Accumulation for Loan Losses

(1Q 2022, mp)



Coverage Ratio⁽¹⁾

(1Q 2022)



(1) Coverage Index= Allowance for Loan Losses / Past Due Portfolio.

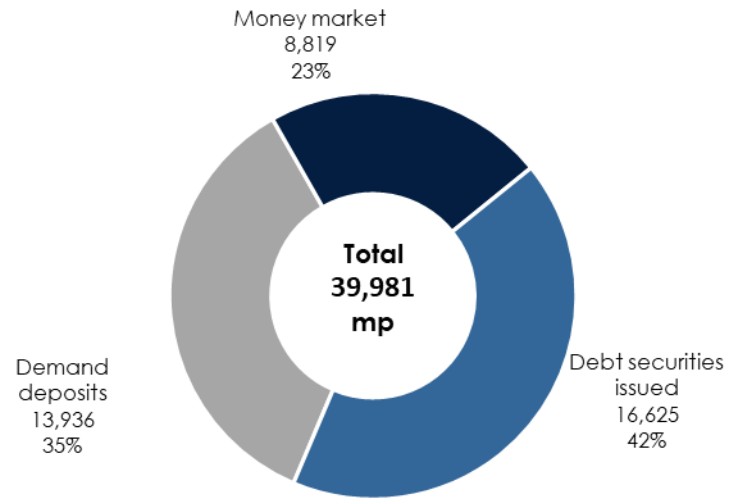
Source: Commercial Banking Statistical Bulletin, National Banking and Securities Commission (CNBV).

At the end of the first quarter of 2022, long-term debt issuances by Corporación Actinver totaled 2,630 million pesos, Banco Actinver has an issued amount of 9,000 million pesos and Arrendadora 400 million pesos. During 2022, the following CEBURES will be redeemed: ACTINVR 17-2 for 350 million pesos, BACTIN 19 for 2,000 million pesos and BACTIN 19-2 for 1,000 million pesos.

Actinver

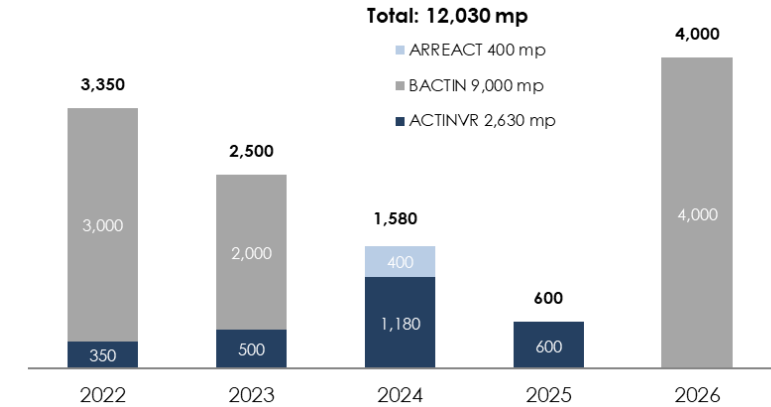
Distribution of Deposit Funding

(1Q 2022, mp)



Long Term Issuance Maturity Profile

(mp)



Issue	Maturity	Term	Amount (mp)	Spread
ACTINVR 17-2	05/05/2022	5	350	1.80
BACTIN 19	27/05/2022	3	2,000	0.55
BACTIN 19-2	15/09/2022	3	1,000	0.50
BACTIN 20	31/10/2023	3	2,000	0.95
ACTINVR 18	30/11/2023	5	500	1.45
ACTINVR 19	17/04/2024	5	380	1.27
ACTINVR 21	29/04/2024	3	200	1.20
ARREACT 21	23/05/2024	3	400	1.40
ACTINVR 19-2	15/08/2024	5	600	1.20
ACTINVR 20-2	18/08/2025	5	600	1.80
BACTIN 21	08/07/2026	5	2,000	0.85
BACTIN 21-2	11/12/2026	5	2,000	0.79
TOTAL			12,030	

All three rating agencies have confirmed Actinver's rating in 2021. **Fitch upgraded the outlook to 'stable' last August.**
ICAP remains above our internal limit of 12.5%.

Credit Ratings

Fitch Ratings

	Short Term	Long Term	Certificate	Outlook
Corporación Actinver	F1+ (mex)	AA-(mex)	AA-(mex)	Stable
Banco Actinver	F1+ (mex)	AA(mex)	AA(mex)	Stable
Actinver Casa de Bolsa	F1+ (mex)	AA(mex)	N/A	Stable
Arrendadora Actinver	F1+ (mex)	AA-(mex)	F1+ (mex) AA-(mex)	Stable

Last change: In June 2021, Stable Outlook. In 2020 the financial sector had outlook changes or rating downgrades.

VERUM

CALIFICADORA DE VALORES

	Short Term	Long Term	Certificate	Outlook
Corporación Actinver	1+/M	AA-/M	AA-/M	Stable
Banco Actinver	1+/M	AA/M	AA/M	Stable
Actinver Casa de Bolsa	1+/M	AA/M	N/A	Stable
Arrendadora Actinver	1+/M	AA-/M	1+/M AA-/M	Stable

Coverage began in February 2019.

HR

Ratings

	Short Term	Long Term	Certificate	Outlook
Corporación Actinver	HR1	HR A+	HR A+	Stable
Banco Actinver	HR1	HR AA-	HR AA-	Stable
Actinver Casa de Bolsa	HR1	HR AA-	N/A	Stable
Arrendadora Actinver	HR1	HR A+	HR1 HR A+	Stable

Last change: in February 2019, Corporación (LT and ST), Banco (LT), Casa de Bolsa (LT) and Arrendadora (LT & ST) all improved one notch.

August 2021

Affirms
Ratings

Change to
Stable
Outlook

June 2021

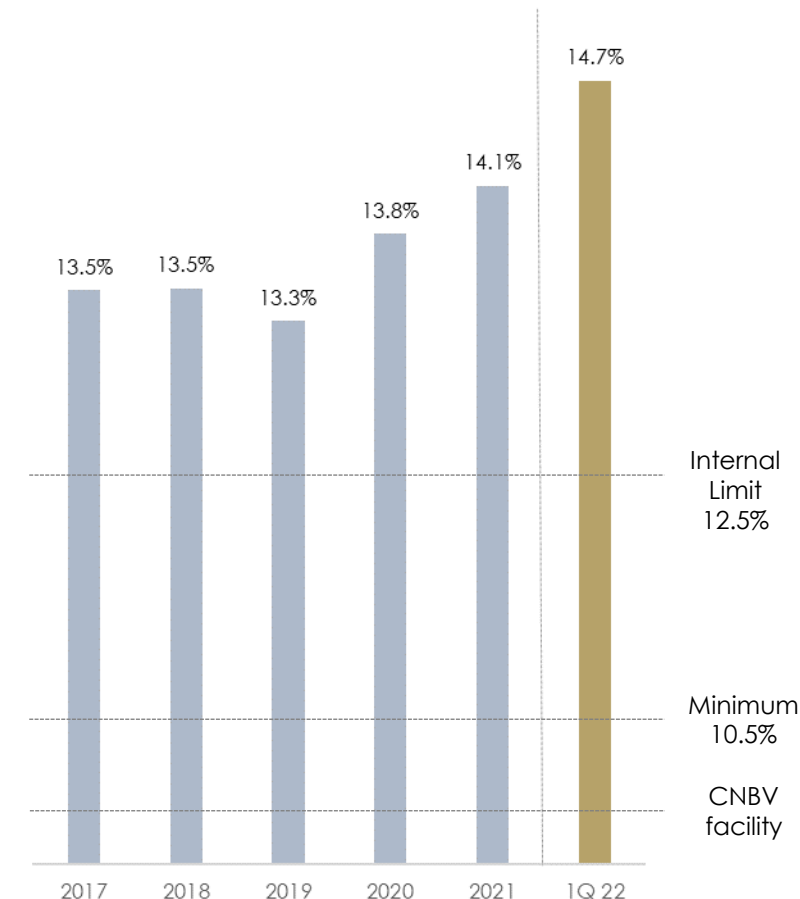
Affirms
Ratings

April 2021

Affirms
Ratings

Capital Ratio – ICAP ⁽¹⁾

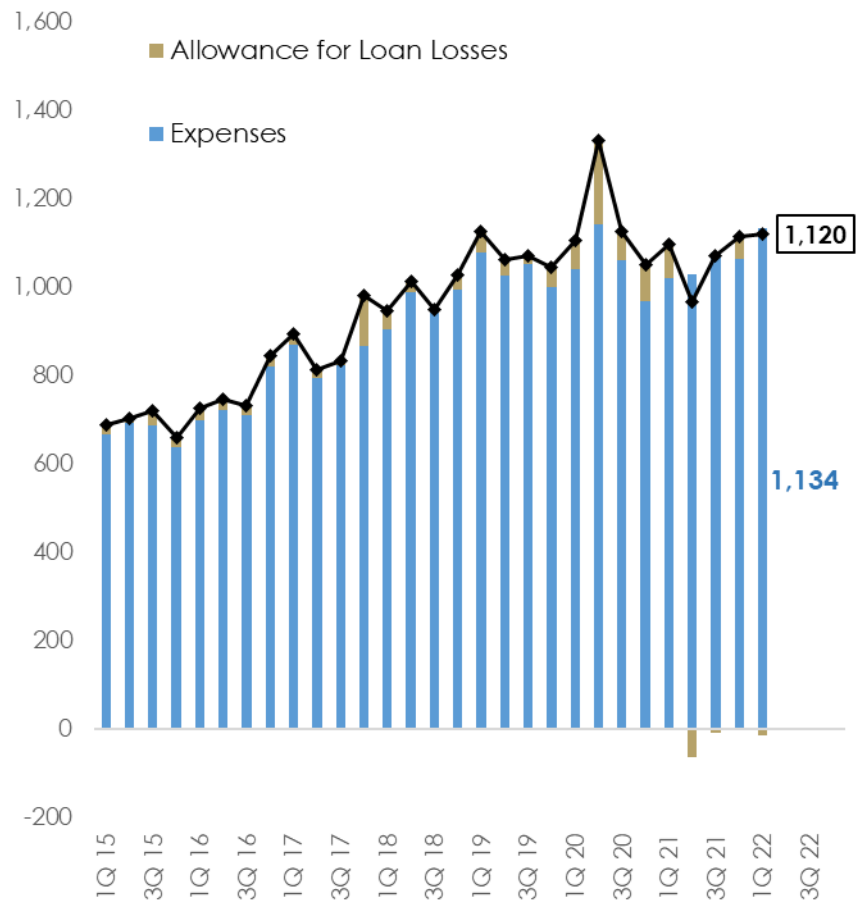
(Banco Actinver, %)



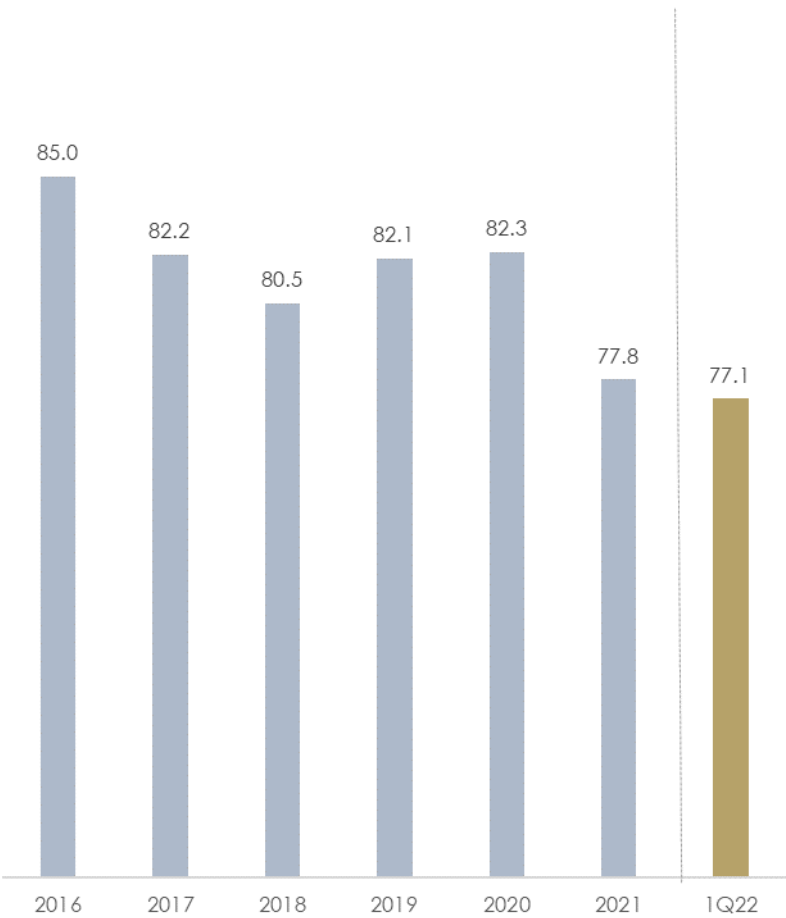
(1) Capitalization Ratio = Net Capital / Risk Assets

Administrative and promotional expenses increased 7% vs. 4Q21 due to the implementation of strategic projects, as well as an adjustment to the company's salary base. The **efficiency ratio** remains at 77%..

Operating Expenses
(mp)



Efficiency Ratio
(1Q 2022, mp)



Actinver Corporation

Financial Indicators	2017	2018	2019	2020	2021	2021
Non-Performing Ratio						
Corporación Actinver	0.5%	0.7%	0.9%	1.6%	2.0%	2.1%
Banco Actinver	0.7%	0.6%	0.9%	1.7%	2.2%	2.3%
Coverage Ratio						
Corporación Actinver	4.29	3.59	2.44	2.29	1.68	1.60
Banco Actinver	2.51	3.05	2.07	2.00	1.31	1.24
Capitalization Ratio (ICAP)						
Banco Actinver	13%	13%	13%	14%	14%	15%
Casa de Bolsa Actinver	13%	13%	12%	18%	20%	18%
Efficiency Ratio	82%	80%	75%	82%	78%	77%
LCR Banco Actinver	107%	120%	126%	122%	239%	130%
ROA	0.9%	0.8%	0.8%	0.6%	0.9%	1.0%
ROE	10%	11%	15%	9%	13%	13%
Other Indicators						
Total Credit Portfolio / Total Assets	28%	23%	20%	25%	30%	32%
Credit Portfolio after provisions / Total Assets	28%	22%	20%	25%	29%	31%
Demand Deposits / Total Deposit Funding	20%	31%	32%	39%	20%	35%
Interbank Deposit Funding / Total Deposit Funding	6%	4%	3%	3%	1%	1%
Credit Portfolio/ Deposit Funding	78%	70%	68%	64%	85%	68%
Past Due Portfolio / Shareholders' Equity	2%	2%	3%	6%	8%	8%
Allowance for Loan Losses / Shareholders' Equity	8%	9%	8%	13%	14%	12%
Administrative Expenses / Total Assets	5%	4%	3%	4%	5%	5%
Administrative Expenses / Total Operating Income	82%	80%	75%	82%	78%	77%
Liabilities / Shareholders' Equity	10.8	15.1	17.8	13.2	11.9	10.5
Assets / Liabilities	1.1	1.1	1.1	1.1	1.1	1.1

Actinver Bank

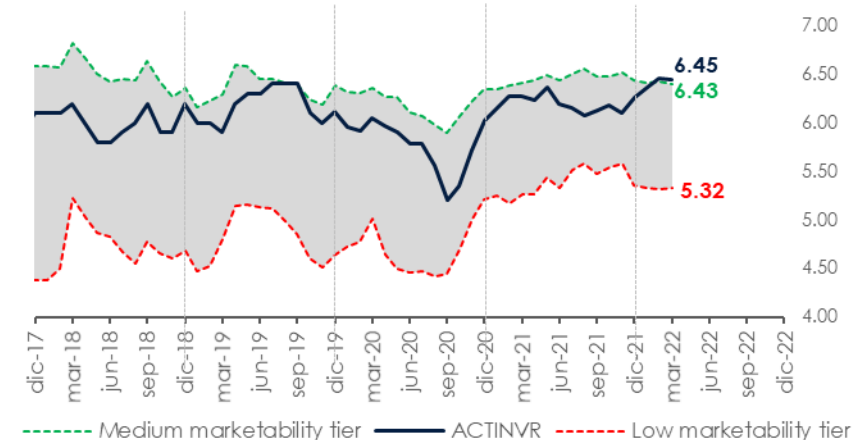
Financial Indicators	2017	2018	2019	2020	2021	2021
ROA	1.0%	1.1%	1.2%	0.0%	0.5%	0.8%
ROE	9.7%	12.2%	12.6%	0.1%	5.0%	7.2%
Otros Indicadores						
Total Credit Portfolio / Total Assets	51%	49%	45%	49%	55%	53%
Credit Portfolio after provisions / Total Assets	51%	48%	44%	48%	53%	51%
Demand Deposits / Total Deposit Funding	26%	38%	40%	49%	28%	45%
Interbank Deposit Funding / Total Deposit Funding	2%	1%	1%	1%	1%	1%
Credit Portfolio/ Deposit Funding	72%	62%	63%	61%	86%	65%
Past Due Portfolio after provisions / Shareholders' Equity	-6%	-6%	-5%	9%	11%	11%
Allowance for Loan Losses / Shareholders' Equity	9%	9%	9%	17%	15%	14%
Administrative Expenses / Total Assets	11%	10%	9%	8%	7%	6%
Administrative Expenses / Total Operating Income	90%	85%	85%	97%	92%	87%
Interest Expense / Adjusted Financial Margin	161%	163%	153%	193%	158%	185%
Financial Intermediation Income / Total Operating Income	7%	9%	12%	111%	112%	112%

Price ACTINVR B

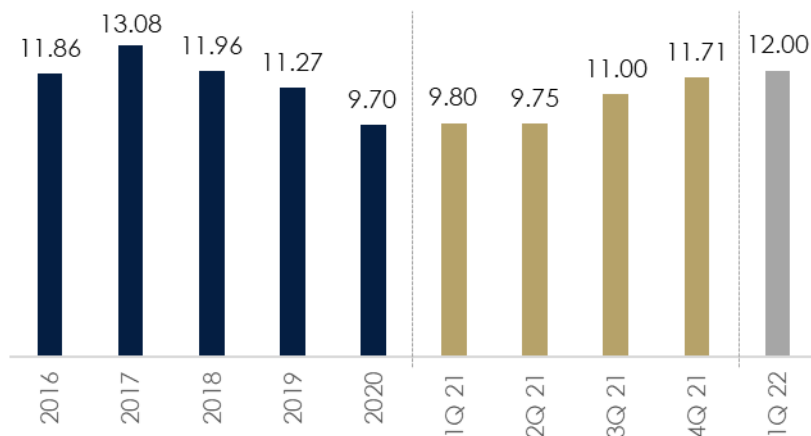


Market Liquidity Ranking

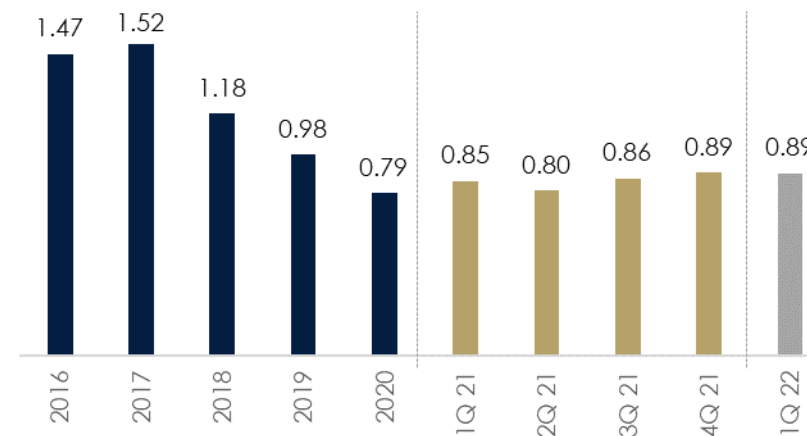
(93 place out of 190 companies)



P/E Ratio



P/BV Ratio



Income Statement

(1Q 2022, mp)

Concept (millions of pesos)	1Q22	4Q21	1Q21	Change %	
				4Q21	1Q21
Interest Income	1,544	1,397	1,264	11%	22%
Interest Expense	(1,174)	(1,072)	(974)	9%	20%
Net Interest Income after Provisions⁽¹⁾	385	275	212	40%	82%
Commissions and Fees (Net)	810	827	690	(2%)	17%
Brokerage Revenue	208	146	189	43%	10%
Other Operating Income	(9)	73	106	(112%)	(108%)
Administrative and Promotional Expense	(1,134)	(1,065)	(1,019)	7%	11%
Operating Income	260	256	178	2%	47%
Operating Margin	0.0%	19.4%	14.8%	-1,939 bps	-1,484 bps
Net Income	166	226	125	(26%)	33%
Net Margin	11.9%	17.1%	10.5%	-519 bps	146 bps
Total Income⁽²⁾	2,656	2,542	2,333	4%	14%
Operating Income⁽³⁾	1,394	1,321	1,197	6%	16%

(1) Financial Margin less Reserves for Credit Risk.

(2) Total Income: Interest income, plus commissions and fees charged, plus brokerage revenue, plus other operating income.

(3) Operating Income: Interest income, less interest expenses, less allowance for loan losses, plus commissions and fees charged, less commissions and fees expense, plus brokerage revenue, plus other operating income.

Balance Sheet

(1Q 2022, mp)

Assets	1Q22	4Q21	1Q21	4Q21	1Q21
Cash and Cash Equivalents	4,461	5,884	2,592	(24%)	72%
Investments in Securities	40,053	45,421	55,815	(12%)	(28%)
Total Credit Portfolio	25,721	26,682	23,801	(4%)	8%
Other Accounts Recievable (Net)	4,351	5,377	6,424	(19%)	(32%)
Total Assets*	82,666	91,016	95,982	(9%)	(14%)
Liabilities	1Q22	4Q21	1Q21	4Q21	1Q21
Deposit Funding	39,381	32,435	29,660	21%	33%
Creditors Under Repurchase/Resell Agreeme	21,146	36,921	32,383	(43%)	(35%)
Other Accounts Payable	5,879	6,237	4,865	(6%)	21%
Total Liabilities*	75,455	83,987	89,627	(10%)	(16%)
Shareholders' Equity	1Q22	4Q21	1Q21	4Q21	1Q21
Paid-In Capital	1,678	1,678	1,747	0%	(4%)
Earned Capital	5,512	5,331	4,594	3%	20%
Total Shareholders' Equity*	7,211	7,030	6,355	3%	13%

* Includes all accounts

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Some of the statements found in this report are based on assumptions and forecasts. External factors outside the control of the company may directly or indirectly impact the results the company achieves. We encourage investors to examine and analyze the risk factors Corporación Actinver S.A.B de C.V. presents on its Initial Public Offerings documents presented on May 6th 2010 and on the annual reports provided to the Bolsa Mexicana de Valores.

Actinver